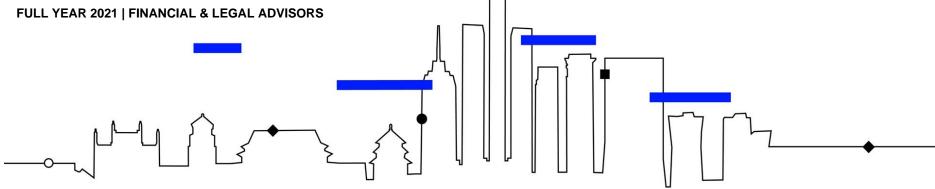
China Mergers & Acquisitions Review FULL YEAR 2021 | FINANCIAL & LEGAL ADVISORS





China Mergers & Acquisitions Review

Full Year 2021 | Financial & Legal Advisors

Deals Intelligence

Mergers & acquisitions (M&A) involving China totaled US\$586.6 billion in the full year of 2021, up 3.9% from a year ago. Number of announced deals up to a record high, increasing 17.1% year-on-year. During the fourth quarter of 2021, overall China M&A reached to US\$162.7 billion, a 15.8% increase from the third quarter of 2021. The number of deals announced in the fourth quarter dropped 26.2% compared with the previous quarter.

Chinese outbound acquisitions totaled US\$43.0 billion, up 19.5% compared to the year 2020. Chinese acquisitions along Belt & Road nations saw 80 deals worth US\$6.4 billion in the full year of 2021, down 24.7% from a year ago, and accounted for 14.9% of the total Chinese outbound acquisitions. Foreign firms acquiring Chinese companies amounted to US\$55.7 billion in 2021, a 23.8% increase from 2020. Domestic activity stood at US\$472.4 billion, an 2.3% increase from 2020, a 18.4% increase in deal count.

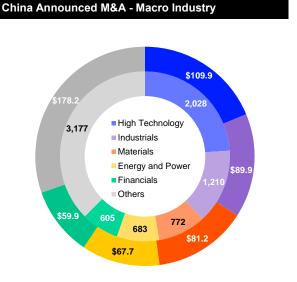
Deal making activity involving China targeted the High Technology sector which captured 18.7% market share and totaled US\$109.9 billion, a 18.6% increase compared with 2020. An investor group, comprised of Creditors, Zhuhai Huafa Group Co Ltd and Ping An Insurance (Group) Co of China Ltd agreed to acquire the entire share capital of Peking University Founder Group Co Ltd's assets for US\$11.2 billion in cash. The deal was the biggest China M&A transaction in 2021. Industrials followed in second place with 15.3% market share which was US\$89.9 billion, a 5.3% increase from 2020. Materials were in the third place with the market share of 13.8%, up 118.9% compared with 2020.

China International Capital Co (CICC) led the Any Chinese Involvement Announced M&A league table in 2021, with 13.5% market share and US\$79.3 billion in related deal value. CITIC were followed in the second place, with the market shares of 7.9%. Huatai Securities were in the third place, with the market shares of 4.8%.

Industrial and Commercial Bank of China (ICBC) were ranked in the first place in Number of Deals. CICC and China Construction Bank were followed in the second and third place.

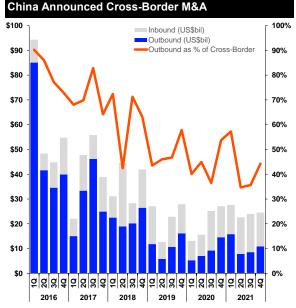
Fangda Partners, Jia Yuan Law Offices and Zhong Lun Law Firm were ranked top three in the Any Chinese Involvement Announced M&A league table in 2021 in related deal values. Fangda Partners, Jingtian & Gongcheng, and Jia Yuan Law Offices were in the top three in Number of Deals.

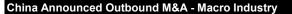


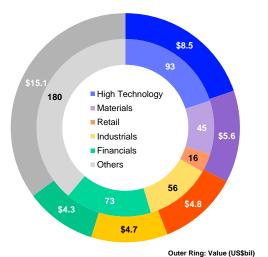


Outer Ring: Value (US\$bil) Inner Ring: # of Deals

Top C	China Announced	M&A	Fransact	ions	
Rank Date	Target Name	Target Region	Value US\$mil	Acquiror Name	Acquiror Region
04/30/21	Peking Univ Founder Grp-Asts	China	11,203.8	Investor Group	China
06/05/21	Beijing Yiqing Asset Operation	China	9,281.5	Beijing DaHao Tech Co Ltd	China
03/02/21	South Cement Co Ltd	China	7,938.0	Xinjiang Tianshan Cement Co	China
05/17/21	Giga Energy Inc	China	7,354.0	Yunhong International	China
09/30/21	Xugong Grp Constr Mach Co Ltd	China	6,862.5	XCMG Constr Mach Co Ltd	China
04/21/21	Runze Tech Dvlp Co Ltd	China	6,576.0	Shanghai Precise Pkg Co Ltd	China
11/04/21	Wengfu (Group) Co Ltd	China	6,572.0	Shanghai Zhongyida Co Ltd	China
11/17/21	China Huarong Asset Mgmt Co	China	6,570.8	Investor Group	China
10/26/21	CGN Wind Energy Ltd	China	4,781.1	Investor Group	China
12/14/21	Tsinghua Unigroup Ltd	China	4,620.5	Investor Group	China
06/28/21	Shanghai Hua Qing Re Mgmt Co	China	4,431.0	Ping An Life Ins Co of China	China
03/25/21	Royal Philips NV-Dom Appln Biz	Netherlands	4,370.4	Hillhouse Capital Group	China
12/01/21	Zhongtai Securities Co	China	3,709.7	Investor Group	China







Outer Ring: Value (US\$bil) Inner Ring: # of Deals



China Mergers & Acquisitions Review Full Year 2021 | Financial Advisors

Ranked by Deal Value

Any Chinese Involvement Announced AD5	:e	YoY CI	ange (\$) 4%	QoQ (Change (\$)	16%	Any Chinese Involvement Completed AF63		YoY Ch	ange (\$) -17%	GoQ C	hange (\$) -	42%	Any Chinese Involvement Announced Fairness Opinion		YoY Ch	ange (\$) 4%	QoQ C	hange (\$) 16	3%
Financial Advisor		Rank 2020	Value US\$mil	Market Share	Mkt. Sh. Chg	# of Deals	Financial Advisor	Rank 2021	Rank 2020	Value US\$mil	Market Share S	Mkt. Sh. Chg	# of Deals	Financial Advisor		Rank 2020	Value US\$mil	Market Share S		# of Deals
China International Capital Co	1	1	79,260.7	13.5	-14.2	99	China International Capital Co	1	1	59,289.5	17.3	-12.6	65	CITIC	1	1	36,471.4	6.2	1.3	24
CITIC	2	7	46,441.5	7.9	1.2	48	CITIC	2	5	47,037.4	13.7	2.0	56	Huatai Securities Co Ltd	2	8	25,998.6	4.4	3.6	19
Huatai Securities Co Ltd	3	10	28,125.2	4.8	1.3	26	Industrial & Comm Bank China	3	7	27,303.9	7.9	0.5	141	China International Capital Co	3	4	20,696.7	3.5	2.1	15
China Construction Bank	4	15	18,874.4	3.2	1.4	61	China Construction Bank	4	31	26,018.9	7.6	6.7	67	China Securities Co Ltd	4	11	17,731.4	3.0	2.5	11
China Securities Co Ltd	5	4	18,047.0	3.1	-6.4	15	JP Morgan	5	13	24,302.8	7.1	4.7	11	Gram Capital	5	2	7,335.0	1.3	-1.4	24
Industrial & Comm Bank China	6	5	14,519.0	2.5	-5.0	133	Citi	6	16	22,376.5	6.5	4.5	18	Huachuang Sec Co Ltd	6	33	6,909.2	1.2	1.1	6
Goldman Sachs & Co	7	2	13,266.9	2.3	-9.6	10	Huatai Securities Co Ltd	7	10	22,025.1	6.4	2.3	17	Guoyuan Securities Co Ltd	7	82	6,663.0	1.1	1.1	2
Citi	8	12	12,791.1	2.2	0.0	13	Goldman Sachs & Co	8	2	20,132.5	5.9	-8.6	14	Somerley	8	3	5,680.3	1.0	-0.6	11
JP Morgan	9	9	11,340.0	1.9	-2.1	10	Morgan Stanley Huaxin Securities	9	6	17,177.8	5.0	-3.2	15	Sinolink Securities Co Ltd	9	53	4,237.0	0.7	0.7	4
Morgan Stanley Huaxin Securities	10	6	10,845.9	1.9	-5.0	21	Gram Capital	10	42	16,227.6	4.7	4.1	8	Guotai Junan Securities	10	6	4,069.8	0.7	-0.5	8
Somerley	11	14	8,141.1	1.4	-0.6	21	HSBC Holdings PLC	11	21	11,480.2	3.3	1.9	6	Orient Securities Co Ltd	11	31	3,877.1	0.7	0.6	3
Gram Capital	12	11	7,440.4	1.3	-1.4	27	Somerley	12	14	8,650.8	2.5	0.2	19	Duff & Phelps,A Kroll Business	12	9	2,488.5	0.4	-0.2	7
ARC Capital Corp	13	-	7,354.0	1.3	1.3	1	Santander Corp & Invest Bkg	13	-	7,236.7	2.1	2.1	5	Anglo Chinese Holdings Ltd	13	-	2,264.5	0.4	0.4	1
Guoyuan Securities Co Ltd	14	159	7,313.7	1.3	1.3	3	Guotai Junan Securities	14	8	6,241.8	1.8	-5.3	10	First Capital Securities	14	57	2,105.6	0.4	0.4	1
Huachuang Sec Co Ltd	15	71	6,928.0	1.2	1.1	7	Moelis & Co	15	34	4,570.4	1.3	0.5	2	Octal Capital Ltd	15	19	1,726.2	0.3	0.1	4
BofA Securities Inc	16	35	6,040.6	1.0	0.5	10	Sinolink Securities Co Ltd	16	53	4,260.2	1.2	0.9	9	Red Sun Capital Ltd	16	72	1,631.9	0.3	0.3	9
UBS	17	3	5,174.9	0.9	-9.7	12	Credit Agricole CIB	17*	36	3,608.2	1.1	0.3	2	Morgan Stanley Huaxin Securities	17	13	1,500.0	0.3	-0.1	1
Orient Securities Co Ltd	18	43	4,655.3	0.8	0.5	7	Societe Generale	17*	33	3,608.2	1.1	0.3	2	Shenwan Hongyuan Securities Co	18	25	1,362.4	0.2	0.1	6
Guotai Junan Securities	19	8	4,563.9	0.8	-5.2	13	Standard Chartered PLC	19	-	3,433.1	1.0	1.0	4	TC Capital International Ltd	19	-	1,333.7	0.2	0.2	2
Santander Corp & Invest Bkg	20	31*	4,482.2	0.8	0.2	3	Bank of Communications Co Ltd	20	15	3,361.2	1.0	-1.2	47	Grande Capital Ltd	20	-	1,327.5	0.2	0.2	1
Industry Total			586,647.6	100.0		8,475	Industry Total			343,684.6	100.0		5,344	Industry Total			586,647.6	100.0		3,475

China Outbound Announced	M&A	YoY Ch	ange (\$) 19%	QoQ (Change (\$)	27%	China Inbound Announced M&	A	YoY Cha	inge (\$) 24%	QoQ CI	hange (\$) -1	1%	China Domestic Announced I	A&N	YoY Ch	ange (\$) 2%	QoQ C	change (\$) 2	2%
Financial Advisor	Rank 2021	Rank 2020	Value US\$mil	Market Share	Mkt. Sh. Chg	# of Deals	Financial Advisor		Rank 2020	Value US\$mil	Market Share S	Mkt. h. Chg [# of Deals	Financial Advisor	Rank 2021	Rank 2020	Value US\$mil	Market Share S	Mkt. Sh. Chg	# of Deals
Industrial & Comm Bank China	1	2	9,370.3	21.8	4.1	15	China International Capital Co	1	5	5,496.6	9.9	4.0	8	China International Capital Co	1	1	71,330.0	15.1	-14.9	79
JP Morgan	2	7	6,635.0	15.4	3.8	2	Morgan Stanley Huaxin Securities	2	-	5,399.9	9.7	9.7	6	CITIC	2	5	41,605.9	8.8	1.1	43
Goldman Sachs & Co	3	43	5,485.3	12.8	12.2	2	Goldman Sachs & Co	3	1	3,118.2	5.6	-9.7	4	Huatai Securities Co Ltd	3	9	26,858.4	5.7	1.5	22
CITIC	4	18	4,835.6	11.2	5.9	5	Citi	4	7	2,375.7	4.3	-0.8	5	China Construction Bank	4	11	18,874.4	4.0	1.9	59
Moelis & Co	5	21	4,370.4	10.2	6.3	1	UBS	5*	2	1,688.0	3.0	-8.1	1	China Securities Co Ltd	5	2	17,985.1	3.8	-7.8	14
Citi	6	15	3,245.4	7.5	-1.2	3	BofA Securities Inc	5*	19	1,688.0	3.0	2.1	1	ARC Capital Corp	6	-	7,354.0	1.6	1.6	1
Somerley	7	3	2,976.9	6.9	-6.9	3	Somerley	7	11	1,335.1	2.4	0.1	5	Guoyuan Securities Co Ltd	7	108	7,313.7	1.6	1.6	3
China International Capital Co	8	1	2,434.2	5.7	-17.8	12	KPMG	8	18	1,262.9	2.3	1.3	4	Huachuang Sec Co Ltd	8	46	6,928.0	1.5	1.4	6
Asian Capital (Corp Fin) Ltd	9	71	2,297.9	5.3	5.3	4	Duff & Phelps, A Kroll Business	9	49*	1,254.1	2.3	2.3	2	Gram Capital	9	10	6,915.1	1.5	-1.8	23
HSBC Holdings PLC	10*	5	2,264.5	5.3	-6.9	1	DBS Group Holdings	10*	-	1,221.8	2.2	2.2	1	Orient Securities Co Ltd	10	41	4,655.3	1.0	0.9	6
Anglo Chinese Holdings Ltd	10*	75*	2,264.5	5.3	5.3	1	Standard Chartered PLC	10*	-	1,221.8	2.2	2.2	1	Guotai Junan Securities	11	6	4,461.3	0.9	-6.4	12
PricewaterhouseCoopers	12	54	2,034.8	4.7	4.5	4	Huatai Securities Co Ltd	12	38	1,205.8	2.2	2.1	3	JP Morgan	12	13	4,226.5	0.9	-0.8	6
Morgan Stanley Huaxin Securities	13	11	1,720.5	4.0	-6.4	2	Ballas Capital Ltd	13	4	1,082.7	2.0	-7.2	3	Industrial & Comm Bank China	13	7	4,123.1	0.9	-5.8	113
Raymond James Financial Inc	14	-	1,121.7	2.6	2.6	3	Shanghai Pudong Development Bk	14	27*	948.6	1.7	1.4	2	Somerley	14	18	3,829.1	0.8	-0.3	13
Global M&A	15	-	1,114.9	2.6	2.6	1	Maxa Capital Ltd	15*	-	917.5	1.7	1.7	1	Morgan Stanley Huaxin Securities	15	8	3,725.5	0.8	-5.5	13
Duff & Phelps,A Kroll Business	16	75*	970.0	2.3	2.3	1	Merdeka Securities Ltd	15*	-	917.5	1.7	1.7	1	Bank of Communications Co Ltd	16	15	3,636.3	0.8	-0.7	44
Canaccord Genuity Grp Inc	17	27*	966.3	2.3	1.0	3	Industrial & Comm Bank China	17	3	862.1	1.6	-9.4	4	UBS	17	4	3,436.9	0.7	-10.2	10
Santander Corp & Invest Bkg	18	16*	874.0	2.0	-6.6	2	Maxim Group LLC	18	-	515.9	0.9	0.9	1	BofA Securities Inc	18	55	3,305.8	0.7	0.6	4
William Blair & Co	19	-	804.2	1.9	1.9	4	Aream & Co	19	-	513.1	0.9	0.9	1	Goldman Sachs & Co	19	3	2,592.4	0.6	-10.7	2
							Bank of Communications Co Ltd	20	-	482.2	0.9	0.9	3	HSBC Holdings PLC	20	17	2,200.0	0.5	-0.9	2
Industry Total *Indicates a Tie			43,018.0	100.0		463	Industry Total			55,652.5	100.0		673	Industry Total			472,381.8	100.0		7,191



China Mergers & Acquisitions Review Full Year 2021 | Financial Advisors

Ranked by Number of Deals

Any Chinese Involvement							Any Chinese Involvement							Chinese Involvement Announ	ced					
Announced AD56 (# of Deals)		YoY C	hange (#) 1	17%	QoQ Change	· (#) -26%	Completed AF63 (# of Deals)		YoY C	hange (#)	29%	QoQ Change	(#) -45%	Fairness Opinion (# of Deals))	YoY Ch	ange (#) 1	7% c	oQ Change	(#) -26%
Financial Advisor	Rank 2021	Rank 2020	# of Deals	Market Share	Mkt. Sh. Chg	Value US\$mil	Financial Advisor	Rank 2021	Rank 2020	# of Deals	Market Share	Mkt. Sh. Chg	Value US\$mil	Financial Advisor	Rank 2021	Rank 2020	# of Deals	Market Share S	Mkt. Sh. Chg	Value US\$mil
Industrial & Comm Bank China	1	1	133	1.6	-0.4	14,519.0	Industrial & Comm Bank China	1	1	141	2.6	-0.6	27,303.9	Gram Capital	1*	10*	24	0.3	0.2	7,335.0
China International Capital Co	2	3	99	1.2	-0.1	79,260.7	China Construction Bank	2	12	67	1.3	1.0	26,018.9	CITIC	1*	1	24	0.3	-0.4	36,471.4
China Construction Bank	3	7	61	0.7	0.4	18,874.4	China International Capital Co	3	3	65	1.2	-0.2	59,289.5	Huatai Securities Co Ltd	3	3	19	0.2	0.0	25,998.6
Bank of Communications Co Ltd	4	4	50	0.6	-0.2	4,383.2	CITIC	4	2	56	1.1	-0.7	47,037.4	China International Capital Co	4	4	15	0.2	0.0	20,696.7
CITIC	5	2	48	0.6	-0.8	46,441.5	Bank of Communications Co Ltd	5	4	47	0.9	-0.4	3,361.2	China Securities Co Ltd	5*	7*	11	0.1	0.0	17,731.4
Gram Capital	6	21*	27	0.3	0.1	7,440.4	Somerley	6	8	19	0.4	-0.2	8,650.8	Somerley	5*	6	11	0.1	-0.1	5,680.3
Huatai Securities Co Ltd	7	10*	26	0.3	0.0	28,125.2	Citi	7	18*	18	0.3	0.1	22,376.5	Dongxing Securities	7*	55*	10	0.1	0.1	1,293.2
PricewaterhouseCoopers	8*	18*	21	0.3	0.1	3,769.0	Huatai Securities Co Ltd	8	5	17	0.3	-0.4	22,025.1	Zhongtian Guofu Sec Co Ltd	7*	7*	10	0.1	0.0	802.7
Morgan Stanley Huaxin Securities	8*	14	21	0.3	0.1	10,845.9	Morgan Stanley Huaxin Securities	9	14*	15	0.3	0.0	17,177.8	Red Sun Capital Ltd	9	35*	9	0.1	0.1	1,631.9
Somerley	8*	6	21	0.3	-0.1	8,141.1	Goldman Sachs & Co	10	11	14	0.3	-0.1	20,132.5	Guotai Junan Securities	10	2	8	0.1	-0.2	4,069.8
China Securities Co Ltd	11	10*	15	0.2	-0.1	18,047.0	KPMG	11*	14*	13	0.2	-0.1	1,500.6	Duff & Phelps, A Kroll Business	11	5	7	0.1	-0.1	2,488.5
Guotai Junan Securities	12*	5	13	0.2	-0.2	4,563.9	PricewaterhouseCoopers	11*	13	13	0.2	-0.1	2,254.4	Huachuang Sec Co Ltd	12*	20*	6	0.1	0.0	6,909.2
Citi	12*	13	13	0.2	0.0	12,791.1	Ernst & Young LLP	13*	9*	11	0.2	-0.2	947.9	Haitong Securities Co Ltd	12*	27*	6	0.1	0.1	792.7
Zhongtian Guofu Sec Co Ltd	12*	26*	13	0.2	0.1	895.5	JP Morgan	13*	14*	11	0.2	-0.1	24,302.8	Shenwan Hongyuan Securities Co	12*	7*	6	0.1	0.0	1,362.4
KPMG	15*	15*	12	0.1	-0.1	1,295.7	Guotai Junan Securities	15	6	10	0.2	-0.4	6,241.8	Opus Capital Ltd	15	10*	5	0.1	0.0	203.1
Ernst & Young LLP	15*	9	12	0.1	-0.2	1,030.2	Rothschild & Co	16*	57*	9	0.2	0.1	560.0							
UBS	15*	12	12	0.1	-0.1	5,174.9	China Securities Co Ltd	16*	7	9	0.2	-0.4	2,615.4							
							BofA Securities Inc	16*	14*	9	0.2	-0.1	1,777.8							
							Sinolink Securities Co Ltd	16*	38*	9	0.2	0.1	4,260.2							
Industry Total			8,475	100.0		586,647.6	Industry Total			5,344	100.0		343,684.6	Industry Total			8,475	100.0		586,647.6

China Outbound Announced M&A (# of Deals)		YoY C	hange (#)	4%	QoQ Change	(#) 11%	China Inbound Announced M&A (# of Deals)		YoY C	hange (#)	13%	QoQ Change	(#) -22%	China Domestic Announced M&A (# of Deals)		YoY Ch	ange (#) 1	18% Q	oQ Change	(#) -28%
Financial Advisor	Rank 2021	Rank 2020	# of Deals	Market Share	Mkt. Sh. Chg	Value US\$mil	Financial Advisor	Rank 2021	Rank 2020	# of Deals	Market Share	Mkt. Sh. Chg	Value US\$mil	Financial Advisor	Rank 2021	Rank 2020	# of Deals	Market Share S	Mkt. h. Chg	Value US\$mil
Industrial & Comm Bank China	1	1	15	3.2	-2.4	9,370.3	China International Capital Co	1*	3*	8	1.2	-0.3	5,496.6	Industrial & Comm Bank China	1	1	113	1.6	-0.2	4,123.1
China International Capital Co	2	4*	12	2.6	1.2	2,434.2	PricewaterhouseCoopers	1*	10*	8	1.2	0.7	210.2	China International Capital Co	2	3	79	1.1	-0.2	71,330.0
CITIC	3	8*	5	1.1	0.2	4,835.6	Morgan Stanley Huaxin Securities	3	-	6	0.9	0.9	5,399.9	China Construction Bank	3	6	59	0.8	0.5	18,874.4
PricewaterhouseCoopers	4*	8*	4	0.9	0.0	2,034.8	Mizuho Financial Group	4*	-	5	0.7	0.7	7.0	Bank of Communications Co Ltd	4	4	44	0.6	-0.3	3,636.3
Asian Capital (Corp Fin) Ltd	4*	44*	4	0.9	0.7	2,297.9	Citi	4*	6	5	0.7	-0.3	2,375.7	CITIC	5	2	43	0.6	-0.9	41,605.9
Rothschild & Co	4*	17*	4	0.9	0.4	619.1	Somerley	4*	13*	5	0.7	0.4	1,335.1	Gram Capital	6	12*	23	0.3	0.1	6,915.1
William Blair & Co	4*	-	4	0.9	0.9	804.2	Industrial & Comm Bank China	7*	1	4	0.6	-1.2	862.1	Huatai Securities Co Ltd	7	8*	22	0.3	0.0	26,858.4
Bank of Communications Co Ltd	8*	-	3	0.7	0.7	264.6	KPMG	7*	26*	4	0.6	0.4	1,262.9	China Securities Co Ltd	8	7	14	0.2	-0.1	17,985.1
Ernst & Young LLP	8*	8*	3	0.7	-0.2	126.1	Goldman Sachs & Co	7*	3*	4	0.6	-0.9	3,118.2	Morgan Stanley Huaxin Securities	9*	14*	13	0.2	0.0	3,725.5
Raymond James Financial Inc	8*	-	3	0.7	0.7	1,121.7	Bank of Communications Co Ltd	10*	-	3	0.5	0.5	482.2	Somerley	9*	8*	13	0.2	-0.1	3,829.1
Citi	8*	8*	3	0.7	-0.2	3,245.4	Huatai Securities Co Ltd	10*	26*	3	0.5	0.3	1,205.8	Guotai Junan Securities	11*	5	12	0.2	-0.3	4,461.3
Lazard	8*	17*	3	0.7	0.2	683.4	Ballas Capital Ltd	10*	5	3	0.5	-0.7	1,082.7	Zhongtian Guofu Sec Co Ltd	11*	16*	12	0.2	0.1	810.2
Red Sun Capital Ltd	8*	-	3	0.7	0.7	183.0	Rainbow Capital (HK) Ltd	10*	13*	3	0.5	0.2	316.0	UBS	13*	28*	10	0.1	0.0	3,436.9
Canaccord Genuity Grp Inc	8*	17*	3	0.7	0.2	966.3								Dongxing Securities	13*	37*	10	0.1	0.0	1,293.2
Somerley	8*	3	3	0.7	-0.9	2,976.9								Ernst & Young LLP	15	10	8	0.1	-0.1	795.1
														Shenwan Hongyuan Securities Co	16	11	7	0.1	-0.1	1,593.0
Industry Total *Indicates a Tie			463	100.0		43,018.0	Industry Total			673	100.0		55,652.5	Industry Total			7,191	100.0		472,381.8



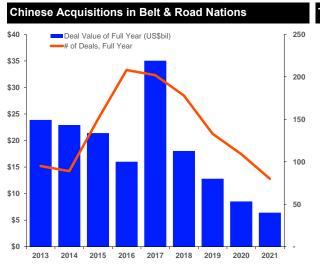
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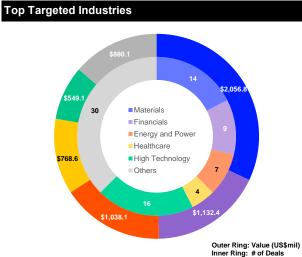
Any Chinese							Any Chinese													
Involvement Announced AE5	3	YoY C	hange (\$) 4%	QoQ (hange (\$)	16%	Involvement Completed AGS	54	YoY Ch	nange (\$) -17%	6 QoQ C	Change (\$) -	42%	China Domestic Announced I	A&N	YoY Ch	ange (\$) 2%	QoQ C	hange (\$) 2	2%
Legal Advisor	Rank 2021	Rank 2020	Value US\$mil		Mkt. Sh. Chg	# of Deals	Legal Advisor	Rank 2021	Rank 2020	Value US\$mil	Market Share S	Mkt. Sh. Chg	# of Deals	Legal Advisor	Rank 2021	Rank 2020	Value US\$mil	Market Share S	Mkt. Sh. Chg I	# of Deals
Fangda Partners	1	4	41,949.0	7.2	-0.6	168	Jia Yuan Law Offices	1	12	38,896.5	11.3	8.0	36	Fangda Partners	1	4	31,318.0	6.6	-0.3	136
Jia Yuan Law Offices	2	7	19,474.0	3.3	-1.5	34	Fangda Partners	2	5	27,413.2	8.0	0.1	147	Jia Yuan Law Offices	2	7	19,474.0	4.1	-1.8	34
Zhong Lun Law Firm	3	13	17,853.1	3.0	0.7	24	Zhong Lun Law Firm	3	23	17,150.8	5.0	3.2	26	Tian Yuan Law Firm	3	20	14,828.4	3.1	1.7	7
JunHe LLP	4	30	15,972.3	2.7	1.7	29	Davis Polk & Wardwell	4	25	16,182.6	4.7	3.0	14	Zhong Lun Law Firm	4	11	13,737.5	2.9	0.2	18
Tian Yuan Law Firm	5	27	15,019.2	2.6	1.4	9	Hubei Shouyi Lawyer Office	5	-	14,443.2	4.2	4.2	1	JunHe LLP	5	24	13,062.8	2.8	1.6	23
Linklaters	6	66	12,684.0	2.2	2.0	17	Baker Mckenzie	6	21	12,862.7	3.7	1.6	23	Jingtian & Gongcheng	6	14	11,354.0	2.4	0.6	72
Jingtian & Gongcheng	7	19	12,653.9	2.2	0.5	78	Linklaters	7	40	12,727.7	3.7	3.3	17	AllBright Law Offices	7	31	11,251.4	2.4	1.9	23
AllBright Law Offices	8	34	11,414.0	2.0	1.4	26	King & Wood Mallesons	8	6	10,385.6	3.0	-4.6	20	Ogier & Le Massurier	8*	35	7,354.0	1.6	1.2	1
King & Wood Mallesons	9	11	10,178.5	1.7	-1.3	17	White & Case LLP	9	26	10,026.2	2.9	1.2	18	Ellenoff Grossman Schole & Cyruli	8*	-	7,354.0	1.6	1.6	1
Davis Polk & Wardwell	10	10	8,885.0	1.5	-2.1	16	Freshfields Bruckhaus Deringer	10	2	7,532.1	2.2	-12.5	12	Loeb & Loeb	8*	-	7,354.0	1.6	1.6	1
Freshfields Bruckhaus Deringer	11	2	8,523.0	1.5	-7.9	21	AZB & Partners	11	166*	6,996.0	2.0	2.0	2	King & Wood Mallesons	11	12	6,458.2	1.4	-1.1	10
Loeb & Loeb	12	74	8,170.0	1.4	1.3	3	Morgan Lewis & Bockius	12	69	6,869.5	2.0	1.9	6	Linklaters	12	57	4,110.2	0.9	8.0	5
Ogier & Le Massurier	13	49	7,747.6	1.3	1.0	2	Cuatrecasas	13	166*	6,714.2	2.0	2.0	2	Kirkland & Ellis	13	13	4,062.6	0.9	-1.3	8
Ellenoff Grossman Schole & Cyruli	14	-	7,354.0	1.3	1.3	1	DLA Piper LLP	14	79	6,257.5	1.8	1.7	6	Grandall Law Firm	14	19	3,157.7	0.7	-0.9	20
Baker Mckenzie	15	18	6,732.3	1.2	-0.5	24	Paul Hastings LLP	15	166*	5,937.2	1.7	1.7	10	Han Kun Law Offices	15	8	2,963.6	0.6	-3.9	12
Clifford Chance	16	5	6,518.6	1.1	-6.1	18	Kirkland & Ellis	16	11	5,899.3	1.7	-2.4	12	Slaughter and May	16	23	2,880.9	0.6	-0.8	2
Latham & Watkins	17	24	6,395.4	1.1	-0.2	15	Slaughter and May	17	30	5,874.4	1.7	0.4	5	Sidley Austin LLP	17	37	2,871.4	0.6	0.3	5
Wilson Sonsini Goodrich & Rosati	18	23	5,758.0	1.0	-0.5	13	JunHe LLP	18	27	5,724.9	1.7	0.1	24	Wilson Sonsini Goodrich & Rosati	18	16	2,542.9	0.5	-1.3	6
Kirkland & Ellis	19	16	5,750.6	1.0	-0.9	11	Latham & Watkins	19	13	5,450.4	1.6	-1.6	14	Haiwen & Partners	19	71	2,533.5	0.5	0.4	3
Morrison & Foerster	20	111	5,433.3	0.9	0.9	11	Norton Rose Fulbright	20	31	5,418.0	1.6	0.6	11	Sullivan & Cromwell	20	2	2,187.6	0.5	-10.5	3
Industry Total			586,647.6	100.0		8,475	Industry Total			343,684.6	100.0		5,344	Industry Total			472,381.8	100.0		7,191

Any Chinese Involvement Announced AE53 (# of Deals)		YoY C	hange (#) 1	17%	QoQ Change	(#) -26%	Any Chinese Involvement Completed AG54 (# of Deals)		YoY C	hange (#) 2	2 9 % c	loQ Change	(#) -45%	China Domestic Announced I (# of Deals)	M&A	YoY Ch	ange (#) 1	18% c	loQ Change	(#) -28%
Legal Advisor	Rank 2021	Rank 2020	# of Deals	Market Share	Mkt. Sh. Chg	Value US\$mil	Legal Advisor	Rank	Rank 2020	# of Deals	Market Share S	Mkt. Sh. Chg	Value US\$mil	Legal Advisor	Rank 2021	Rank 2020	# of Deals	Market Share S	Mkt. Sh. Chg	Value US\$mil
Fangda Partners	1	1	168	2.0	-0.2	41,949.0	Fangda Partners	1	1	147	2.8	-0.2	27,413.2	Fangda Partners	1	1	136	1.9	-0.3	31,318.0
Jingtian & Gongcheng	2	2	78	0.9	0.0	12,653.9	Jingtian & Gongcheng	2	2	66	1.2	-0.4	4,994.8	Jingtian & Gongcheng	2	3	72	1.0	0.1	11,354.0
Jia Yuan Law Offices	3	5*	34	0.4	-0.1	19,474.0	Jia Yuan Law Offices	3	8	36	0.7	0.0	38,896.5	Jia Yuan Law Offices	3	5*	34	0.5	-0.1	19,474.0
JunHe LLP	4	9	29	0.3	-0.2	15,972.3	Grandall Law Firm	4	5	32	0.6	-0.5	2,643.1	AllBright Law Offices	4*	7	23	0.3	-0.2	11,251.4
AllBright Law Offices	5	7*	26	0.3	-0.2	11,414.0	Zhong Lun Law Firm	5	9	26	0.5	-0.1	17,150.8	JunHe LLP	4*	8	23	0.3	-0.1	13,062.8
Baker Mckenzie	6*	15*	24	0.3	0.1	6,732.3	JunHe LLP	6	10	24	0.5	0.0	5,724.9	Grandall Law Firm	6	2	20	0.3	-0.7	3,157.7
Zhong Lun Law Firm	6*	5*	24	0.3	-0.2	17,853.1	Baker Mckenzie	7	15*	23	0.4	0.1	12,862.7	Zhong Lun Law Firm	7	5*	18	0.3	-0.3	13,737.5
Freshfields Bruckhaus Deringer	8	18*	21	0.3	0.1	8,523.0	AllBright Law Offices	8*	6	20	0.4	-0.5	3,333.9	Han Kun Law Offices	8	4	12	0.2	-0.5	2,963.6
Grandall Law Firm	9	3	20	0.2	-0.7	3,157.7	King & Wood Mallesons	8*	4	20	0.4	-0.7	10,385.6	Herbert Smith Freehills	9*	18*	10	0.1	0.0	194.4
Clifford Chance	10*	11	18	0.2	-0.2	6,518.6	White & Case LLP	10	24*	18	0.3	0.0	10,026.2	King & Wood Mallesons	9*	9	10	0.1	-0.3	6,458.2
White & Case LLP	10*	24*	18	0.2	0.0	4,492.7	Linklaters	11	15*	17	0.3	0.0	12,727.7	Commerce & Finance Law Offices	11	28*	9	0.1	0.0	1,328.4
Linklaters	12*	24*	17	0.2	0.0	12,684.0	Davis Polk & Wardwell	12*	24*	14	0.3	0.0	16,182.6	Clifford Chance	12*	16	8	0.1	-0.1	1,212.0
King & Wood Mallesons	12*	10	17	0.2	-0.2	10,178.5	Han Kun Law Offices	12*	3	14	0.3	-0.9	3,863.6	Kirkland & Ellis	12*	26*	8	0.1	0.0	4,062.6
Davis Polk & Wardwell	14	13*	16	0.2	-0.1	8,885.0	Wilson Sonsini Goodrich & Rosati	12*	74*	14	0.3	0.2	3,643.9	Tian Yuan Law Firm	14*	10	7	0.1	-0.2	14,828.4
Latham & Watkins	15	7*	15	0.2	-0.3	6,395.4	Latham & Watkins	12*	7	14	0.3	-0.5	5,450.4	Beijing Kangda Law Firm	14*	17	7	0.1	-0.1	1,998.1
Han Kun Law Offices	16	4	14	0.2	-0.6	3,863.6	Clifford Chance	16	11*	13	0.2	-0.3	4,549.1	Paul Hastings LLP	14*	50*	7	0.1	0.0	1,114.1
Wilson Sonsini Goodrich & Rosati	17	54*	13	0.2	0.1	5,758.0	Freshfields Bruckhaus Deringer	17*	11*	12	0.2	-0.3	7,532.1	Deheng Law Offices	14*	13*	7	0.1	-0.1	1,806.6
DLA Piper LLP	18*	21*	12	0.1	-0.1	1,211.0	Kirkland & Ellis	17*	19*	12	0.2	-0.1	5,899.3	Davis Polk & Wardwell	18*	18*	6	0.1	0.0	1,051.6
Herbert Smith Freehills	18*	15*	12	0.1	-0.1	226.0								Wilson Sonsini Goodrich & Rosati	18*	37*	6	0.1	0.0	2,542.9
Norton Rose Fulbright	18*	24*	12	0.1	-0.1	4,070.6														
Industry Total *Indicates a Tie			8,475	100.0	1	586,647.6	Industry Total			5,344	100.0		343,684.6	Industry Total			7,191	100.0	•	472,381.8



China Acquisitions In Belt & Road Nations Full Year 2021 | Financial & Legal Advisors





China Targeting BRI Nations Announced M&A		YoY Ch	ange (\$) -25%	6 QoC	Change (\$)	-30%
Financial Advisor	Rank 2021	Rank 2020	Value US\$mil	Market Share	Mkt. Sh. Chg	# of Deals
Citi	1	2	560.9	8.7	-28.2	1
EFG Hermes	2*	-	471.0	7.3	7.3	1
Standard Chartered PLC	2*	-	471.0	7.3	7.3	1
Natixis	2*	-	471.0	7.3	7.3	1
Industrial & Comm Bank China	5	1	457.5	7.1	-53.3	3
Gram Capital	6	-	435.0	6.8	6.8	1
Deutsche Bank	7*	-	400.0	6.2	6.2	1
Credit Suisse	7*	-	400.0	6.2	6.2	1
Azure Capital	9*	-	377.8	5.9	5.9	1
Vermilion Partners Ltd	9*	-	377.8	5.9	5.9	1
Canaccord Genuity Grp Inc	9*	-	377.8	5.9	5.9	1
Macquarie Group	12	-	130.0	2.0	2.0	1
China Galaxy Securities Co	13	-	59.3	0.9	0.9	1
Haitong Securities Co Ltd	14	-	36.3	0.6	0.6	1
IMAP	15	-	19.6	0.3	0.3	1
VBG Capital Ltd	16	-	16.1	0.3	0.3	1
Mercury Securities	17*	-	15.7	0.2	0.2	1
Baker Tilly International	17*	-	15.7	0.2	0.2	1
Ernst & Young LLP	19	-	6.1	0.1	0.1	1
Rothschild & Co	20	18	0.0	0.0	-1.5	1
Industry Total			6,425.1	100.0		80

China Targeting BRI Nations						
Completed M&A		YoY Ch	ange (\$) 18%	QoQ	Change (\$)	-84%
Financial Advisor	Rank 2021	Rank 2020	Value US\$mil	Market Share	Mkt. Sh. Chg	# of Deals
Citi	1	4	5,204.9	46.0	8.5	4
Industrial & Comm Bank China	2	3	4,535.7	40.1	-3.6	5
BBVA	3*	-	3,106.1	27.5	27.5	1
Santander Corp & Invest Bkg	3*	-	3,106.1	27.5	27.5	1
CITIC	5	-	773.2	6.8	6.8	2
China Construction Bank	6*	-	770.4	6.8	6.8	1
Zhongtian Guofu Sec Co Ltd	6*	-	770.4	6.8	6.8	1
HSBC Holdings PLC	6*	-	770.4	6.8	6.8	1
EFG Hermes	9*	-	471.0	4.2	4.2	1
Natixis	9*	-	471.0	4.2	4.2	1
Standard Chartered PLC	9*	-	471.0	4.2	4.2	1
Gram Capital	12	-	435.0	3.8	3.8	1
KPMG	13	5	206.4	1.8	-24.1	2
Macquarie Group	14*	-	175.4	1.6	1.6	1
Goldman Sachs & Co	14*	6	175.4	1.6	-23.3	1
China Galaxy Securities Co	16	-	59.3	0.5	0.5	1
Haitong Securities Co Ltd	17	-	36.3	0.3	0.3	1
IMAP	18	-	19.6	0.2	0.2	1
VBG Capital Ltd	19	-	16.1	0.1	0.1	1
Industry Total *Indicates a Tie			11,317.1	100.0		87

•	China Targeting BRI Nations						
	Completed M&A		YoY Ch	ange (\$) 18%	QoQ	Change (\$)	-84%
l	Legal Advisor	Rank 2021	Rank 2020	Value US\$mil	Market Share	Mkt. Sh. Chg	# of Deals
-	Davis Polk & Wardwell	1*	24*	3,106.1	27.5	27.5	1
	Cuatrecasas	1*	-	3,106.1	27.5	27.5	1
	Paul, Weiss	1*	5*	3,106.1	27.5	2.6	1
	Freshfields Bruckhaus Deringer	4	-	1,971.0	17.4	17.4	3
	White & Case LLP	5	1	1,500.0	13.3	-52.1	1
	Bae Kim & Lee	6	-	839.5	7.4	7.4	5
	Linklaters	7	14	521.0	4.6	2.2	2
	Bracewell LLP	8*	-	471.0	4.2	4.2	1
	Allen & Overy	8*	20	471.0	4.2	3.4	1
	Simpson Grierson	10*	-	175.4	1.6	1.6	1
	Johnson Winter & Slattery	10*	-	175.4	1.6	1.6	1
	Bell Gully	10*	-	175.4	1.6	1.6	1
	Morgan Lewis & Bockius	13	-	150.0	1.3	1.3	1
	Lee & Ko	14	21	137.4	1.2	0.6	1
	Ropes & Gray	15	-	74.5	0.7	0.7	1
	Shin & Kim	16	23	65.0	0.6	0.6	3
	Latham & Watkins	17	24*	62.0	0.6	0.6	2
	King & Wood Mallesons	18	-	59.3	0.5	0.5	1
	Kim & Chang	19	-	38.0	0.3	0.3	1
	Beijing Kangda Law Firm	20	-	36.3	0.3	0.3	1
	Industry Total			11,317.1	100.0		87

Announced M&A		YoY Cha	ange (\$) -25%	G QoQ	Change (\$)	-30%
Legal Advisor	Rank 2021	Rank 2020	Value US\$mil	Market Share	Mkt. Sh. Chg	# of Deals
Allen & Overy	1	-	871.0	13.6	13.6	2
Clifford Chance	2	8	683.8	10.6	5.9	3
Morgan Lewis & Bockius	3	-	527.8	8.2	8.2	2
Linklaters	4	12	521.0	8.1	5.4	2
Freshfields Bruckhaus Deringer	5*	-	471.0	7.3	7.3	2
Bracewell LLP	5*	-	471.0	7.3	7.3	1
King & Wood Mallesons	7	-	437.1	6.8	6.8	2
Jingtian & Gongcheng	8*	24*	377.8	5.9	5.9	1
Minter Ellison	8*	24*	377.8	5.9	5.9	1
Scanlen and Holderness	8*	-	377.8	5.9	5.9	1
Lee & Ko	11	18	137.4	2.1	1.5	1
Gilbert + Tobin	12	-	130.0	2.0	2.0	1
Ropes & Gray	13	-	74.5	1.2	1.2	1
Bae Kim & Lee	14	4	69.1	1.1	-7.9	4
Latham & Watkins	15	24*	62.0	1.0	1.0	2
Beijing Kangda Law Firm	16	-	36.3	0.6	0.6	1
Dentons	17	-	25.7	0.4	0.4	2
Yulchon LLC	18	-	22.5	0.4	0.4	
Sullivan & Cromwell	19	-	12.0	0.2	0.2	
Industry Total			6,425.1	100.0		80



Mergers & Acquisitions Criteria

Full Year 2021 | Financial & Legal Advisors

If you would like to participate in the submission process, receive quarterly press releases, or have questions about our full league table criteria please contact:

CHINA

Bill Feng Tel: +86 10 6267 4786 bill.feng@lseg.com Announced league tables include all deals that were announced between January 1, 2021 and December 31, 2021 and of which Refinitiv was made aware. All current data and previous year's data is as of 10.15pm Beijing (China) Time on December 31, 2021.

League tables include rank eligible mergers, acquisitions, repurchases, spin-offs, self-tenders, minority stake purchases and debt restructurings.

A tender/merger transaction is considered to be effective at the time of consummation of the merger or the date on which it is declared wholly unconditional.

Deals with undisclosed dollar values are rank eligible but with no corresponding Rank Value. Non-US dollar denominated transactions are converted to the US dollar equivalent at the time of announcement of terms.

Financial and legal advisors receive full credit for each deal on which they provide financial or legal advisory services, unless they represent minority sellers or advise on only a portion of the transaction or Refinitiv has not been made aware of their participation in that transaction. For pending transactions, advisors to targets of multiple bids receive credit for the transaction agreed to or, in the absence of an agreement, the value of the highest offer.

Any Involvement league tables include deals where the target, acquiror, or either ultimate parent are domiciled (nation of headquarters) in the specified region or nation. Any involvement league tables also include the nation of the seller and seller ultimate parent on privately negotiated stake purchases

League tables, commentary, and charts citing announced activity are based on Rank Date and include intended, pending, partially complete, completed, pending regulatory, and unconditional transactions. Rank Date is defined as the earliest public announcement of when a value can be applied to a transaction.

BRI countries (excl. China) based on country list from Belt & Road Portal website (as of 30 January 2021, http://www.yidaiyilu.gov.cn/xwzx/roll/77298.htm).

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