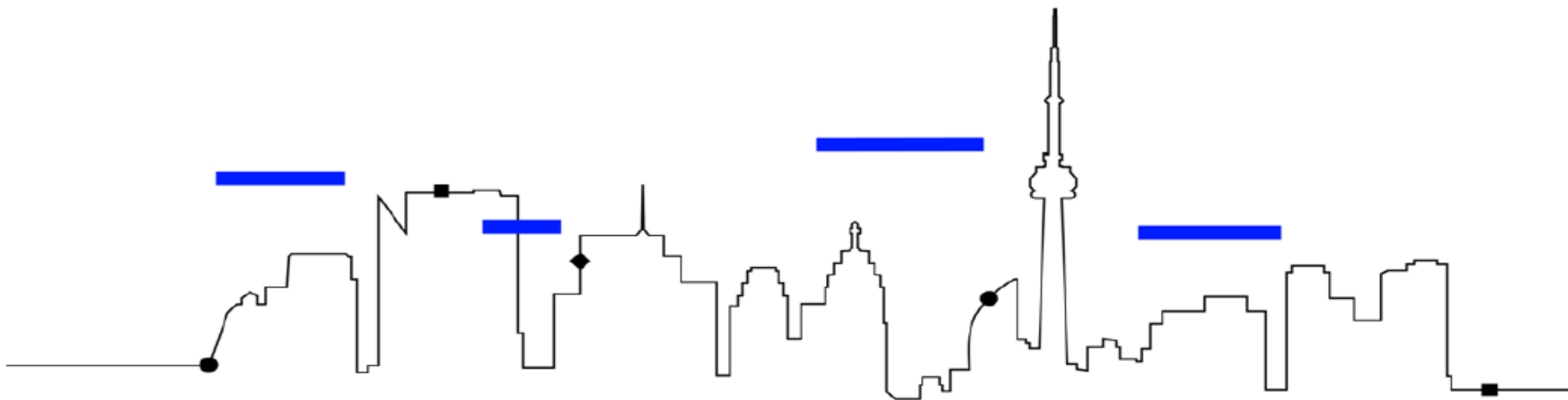


Canada Venture Capital Review

FULL YEAR 2020



Canada Venture Capital

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Canada Venture Capital Deals Intelligence

CANADA VENTURE CAPITAL INVESTMENT TOTALS CA\$6.0 BILLION

Canadian venture capital totaled CA\$6.0 billion invested across 576 rounds throughout the entirety of 2020. Investment values saw a year-over-year decrease of 20% but still remained the third strongest year on record, after the CA\$7.5 billion invested in 2019 and CA\$6.4 billion in 2000. Volumes were down 7% from the previous year. The fourth quarter alone saw CA\$1.0 billion invested across 101 rounds, resulting in year-over-year value and volume declines of 45% and 34%, respectively.

TOP TEN ROUNDS BRING IN CA\$1.5 BILLION

The ten largest rounds in the year all saw investment values greater than CA\$100 million. Three rounds were newly added to this group in the final three months of the year. One was the CA\$153 million private placement financing provided by both new and existing investors to clinical-stage biopharmaceutical company, Chinook Therapeutics, in parallel to its merger with Aduro Biotech. Another was the CA\$126 million private placement for automated pharmacy kiosk manufacturer, MedAvail Technologies, led by Ally Bridge Group. Finally, digital investment management platform, Wealthsimple, raised CA\$114 million in a new funding round led by TCV, bringing its total valuation up to CA\$1.4 billion.

ONTARIO COMPANIES RECEIVE 43% OF ALL INVESTMENT

Companies based within Ontario had CA\$2.6 billion invested across 254 rounds, resulting in 10th place for dollar values and 4th place for volumes in the North American provincial & state rankings. Dollar values for the province were down 9% from 2019 while transaction volumes were up 1%. Québec followed with CA\$1.6 billion invested across 156 deals for dollar and volume rankings of 14th and 7th place, respectively, and year-over-year declines of 15% in values and 16% in volumes. Companies within Alberta saw their level of overall investment increase 20% to CA\$230 million across 35 rounds in 2020, while investment values within Nova Scotia saw an increase of 91% to CA\$100 million.

CANADIAN FUNDS CONTRIBUTE 58% OF VENTURE FINANCING

Domestic funds invested CA\$2.8 billion in Canadian companies during the year, a 58% share of all disclosed financings. This was up from their 45% share throughout the entirety of 2019 and higher than any annual share since the 69% in 2012. Funds located within the United States supplied only 36% of funding during the period, lower than any annual share since the 35% in 2015.

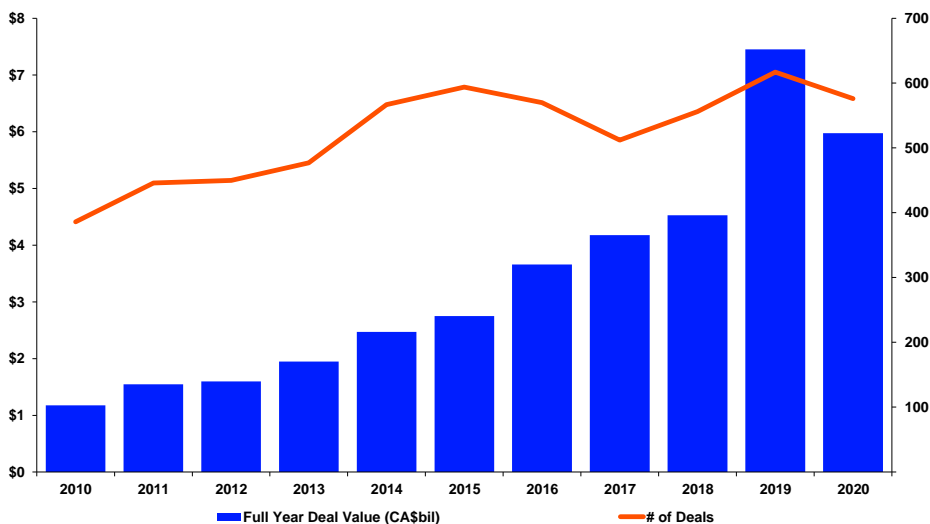
VENTURE CAPITAL FUNDS RAISE CA\$2.1 BILLION

A total of 21 Canadian VC funds recorded closes during the year, raising a combined CA\$2.1 billion in commitments, a decrease of 61% compared to a year ago. Six funds completed raises during the fourth quarter with commitments of CA\$181 million, led by TELUS' CA\$100 million raise for its Pollinator Fund for Good, a social impact fund.

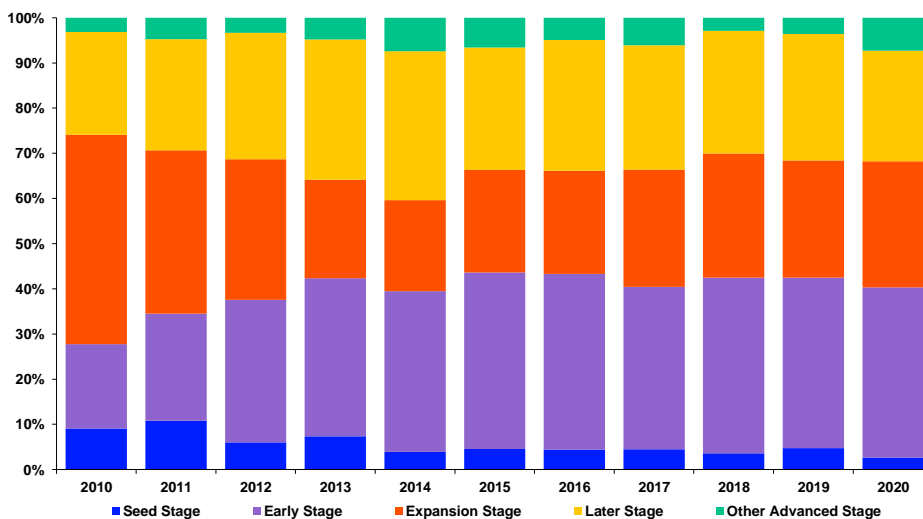
CANADA VENTURE CAPITAL-BACKED EXITS TOTAL CA\$1.8 BILLION

Canadian companies completed 57 VC-backed exits worth CA\$1.8 billion in 2020, a 14% decline in values but a 21% increase in volumes relative to 2019. The top two exits for the year both occurred in the fourth quarter. These were the CA\$3.6 billion cash purchase of Newfoundland-based financial security company, Verafin, by Nasdaq, as well as the IPO of British Columbia-based biotechnology company, AbCellera, which generated gross proceeds of CA\$708 million.

Venture Capital Investment Activity in Canadian Companies



Venture Capital Deal Volumes (#) by Transaction Type



Investments

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Top Canadian Venture Capital Deals

Company Name	Deal Date	Deal Value (CA\$mil)	Sector	Location
Eddyfi/NDT	01/30/20	\$270.0	Industrial Services	Québec, QC
FirstService Corporation	05/22/20	\$209.9	Internet Ecommerce	Toronto, ON
Chinook Therapeutics	10/05/20	\$152.6	Pharmaceutical	Vancouver, BC
AbCellera	03/23/20	\$152.2	Biotech-Human	Vancouver, BC
MedAvail Technologies	11/25/20	\$126.1	Turnkey Integrated Systems and Solutions	Mississauga, ON
Miovision	01/28/20	\$120.0	Computer Software	Kitchener, ON
Merit Functional Foods	05/04/20	\$119.7	Food and Beverage	Winnipeg, MB
Wealthsimple	10/14/20	\$114.0	Internet Ecommerce	Toronto, ON
Lightspeed POS	02/27/20	\$112.7	Computer Software	Montreal, QC
ApplyBoard	04/15/20	\$101.7	Computer Software	Kitchener, ON
SemiosBIO Technologies	02/18/20	\$99.3	Agriculture Info/Content	Vancouver, BC
Hopper	04/02/20	\$98.9	Internet Software	Montreal, QC

Most Active Investors in Canadian Venture Capital Deals

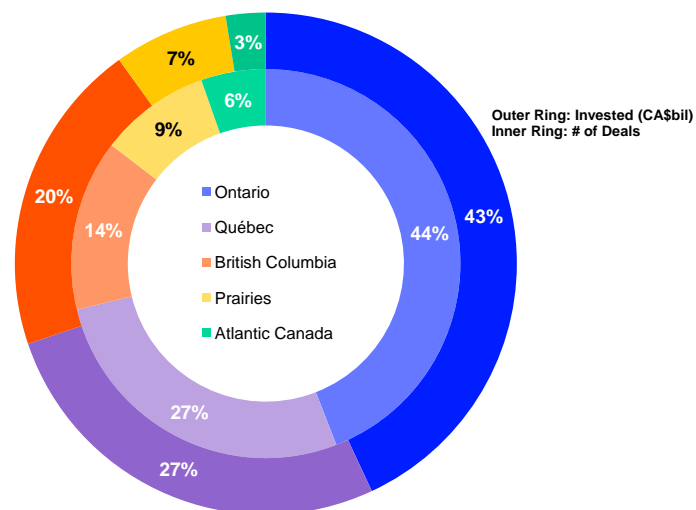
Firm Name	Rank	# of Deals	Estimated Investment (CA\$mil)
Business Development Bank of Canada (BDC)	1	101	\$255.9
Desjardins Capital	2	47	\$46.6
Export Development Canada	3	38	\$116.8
Real Ventures	4	32	\$27.4
Terallys Capital	5	26	\$159.1
MaRS Investment Accelerator Fund	6	20	\$36.1
Inovia Capital	7	18	\$158.3
Cycle Capital - Ecofuel	8	17	\$9.8
Yaletown Venture Partners	9	16	\$16.8
Investissement Québec	10	14	\$78.3
Fonds de solidarité FTQ	11*	11	\$55.3
New Brunswick Innovation Foundation	11*	11	\$3.8
CIBC Innovation Banking	13*	10	\$55.5
Relay Ventures	13*	10	\$9.4
Anges Québec Capital	13*	10	\$3.9
Panache Ventures	16*	9	\$20.6
Westcap	16*	9	\$9.7
Canadian Business Growth Fund	18*	8	\$30.1
Techstars	18*	8	\$6.7
Round13 Capital	20*	7	\$36.4
Rhino Ventures	20*	7	\$34.5

Venture Capital Investment by Province & State

Province/State	01/01/2020 - 12/31/2020		01/01/2019 - 12/31/2019		YoY %	YoY %
	Value (CA\$mil)	# of Deals	Value (CA\$mil)	# of Deals	Chg. (\$)	Chg. (#)
California	\$90,438.1	2,084	\$73,664.4	2,097	23%	▲ -1%
New York	\$18,689.1	650	\$19,534.4	694	-4%	▼ -6%
Massachusetts	\$17,402.1	449	\$14,999.7	446	16%	▲ 1%
Washington	\$5,147.2	179	\$4,099.2	193	26%	▲ -7%
Texas	\$4,109.1	196	\$4,026.5	241	2%	▼ -19%
North Carolina	\$3,703.0	65	\$1,193.4	65	210%	▲ 0%
Illinois	\$3,075.7	134	\$2,114.3	119	45%	▲ 13%
Colorado	\$2,669.4	127	\$2,400.8	164	11%	▲ -23%
Georgia	\$2,637.2	93	\$1,510.7	75	75%	▲ 24%
Ontario	\$2,573.8	254	\$2,837.9	251	-9%	▼ 1%
Florida	\$2,355.9	83	\$1,760.4	86	34%	▲ -3%
Pennsylvania	\$2,107.2	123	\$2,886.9	178	-27%	▼ -31%
Utah	\$1,753.9	63	\$1,398.7	68	25%	▲ -7%
Quebec	\$1,599.2	156	\$1,887.6	186	-15%	▼ -16%
Maryland	\$1,585.4	77	\$1,026.4	74	54%	▲ 4%
Minnesota	\$1,571.1	43	\$967.1	43	62%	▲ 0%
New Jersey	\$1,400.7	47	\$1,384.2	48	1%	▲ -2%
British Columbia	\$1,210.4	82	\$1,809.8	100	-33%	▼ -18%
Ohio	\$1,133.9	68	\$1,086.7	72	4%	▲ -6%
Connecticut	\$795.4	74	\$657.4	62	21%	▲ 19%
Virginia	\$759.7	75	\$1,074.0	85	-29%	▼ -12%
Michigan	\$732.4	33	\$2,313.4	56	-68%	▼ -41%
D. of Columbia	\$686.8	26	\$400.5	32	71%	▲ -19%
Oregon	\$549.5	41	\$899.5	37	-39%	▼ 11%
Missouri	\$469.3	42	\$590.1	41	-20%	▼ 2%

*Indicates a Tie

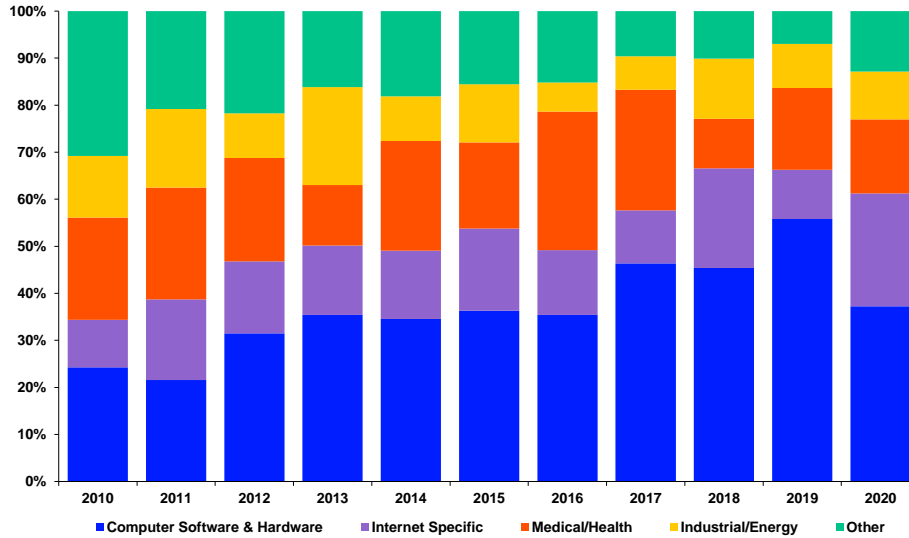
Venture Capital Investment by Province & Region



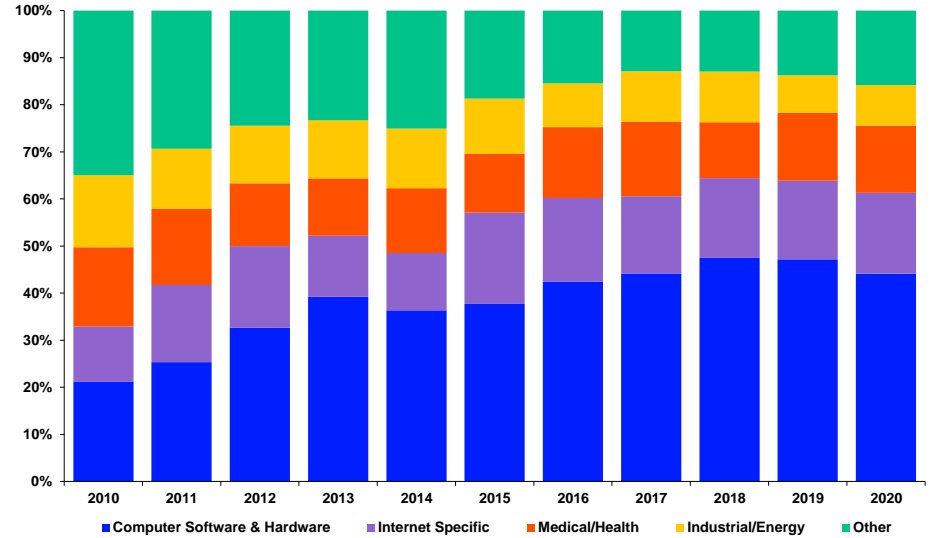
Investments

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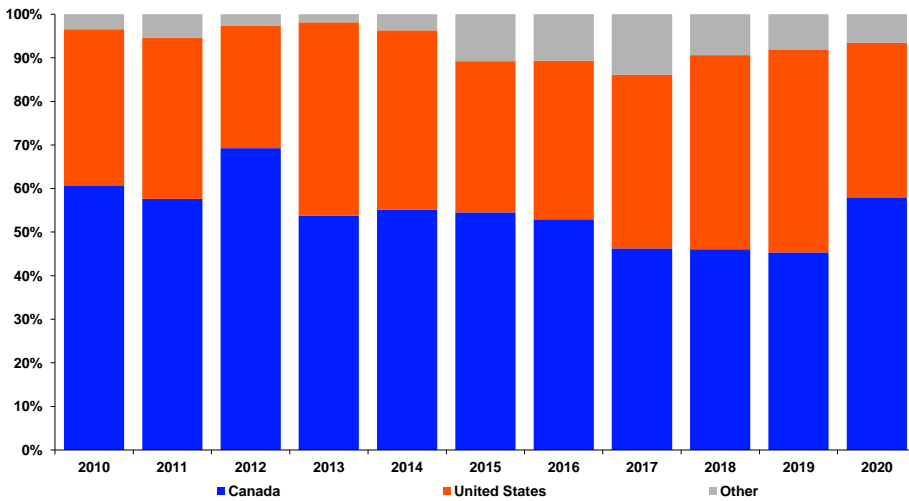
Investments by Sector, Amount Invested



Investments by Sector, Number of Deals



Investment by Origin of Capital



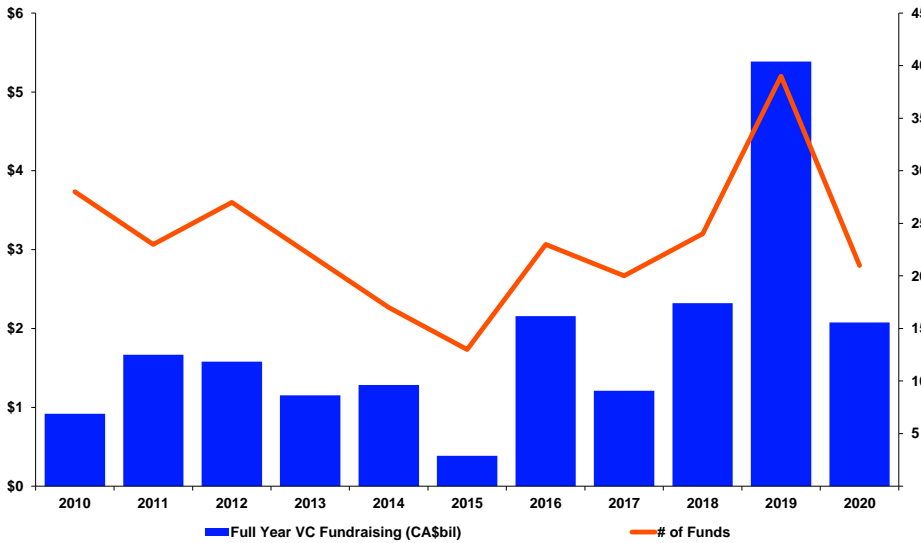
Top VC Deals by Canadian Firms Investing Abroad

Company Name	Deal Date	Deal Value (CA\$mil)	Sector	Location
Waymo	03/02/20	\$2,997.5	Transportation	California
Epic Games	08/06/20	\$2,368.1	Computer Software	North Carolina
Sana Biotechnology	06/26/20	\$1,123.9	Biotech-Human	Washington
GRAIL	05/07/20	\$542.6	Biotech-Human	California
Zhangmen	09/30/20	\$534.9	Internet Ecommerce	China
Ynsect	10/06/20	\$495.0	Biotech-Industrial	France
Scopely	10/28/20	\$452.9	Computer Software	California
Netskope	02/11/20	\$451.7	Computer Software	California
Pony.ai	11/05/20	\$348.4	Transportation	California
Farmer's Business Network	08/03/20	\$334.7	Computer Software	California
Space Exploration Technologies	03/13/20	\$305.4	Transportation	California
Graphcore	12/29/20	\$284.5	Computer Software	United Kingdom

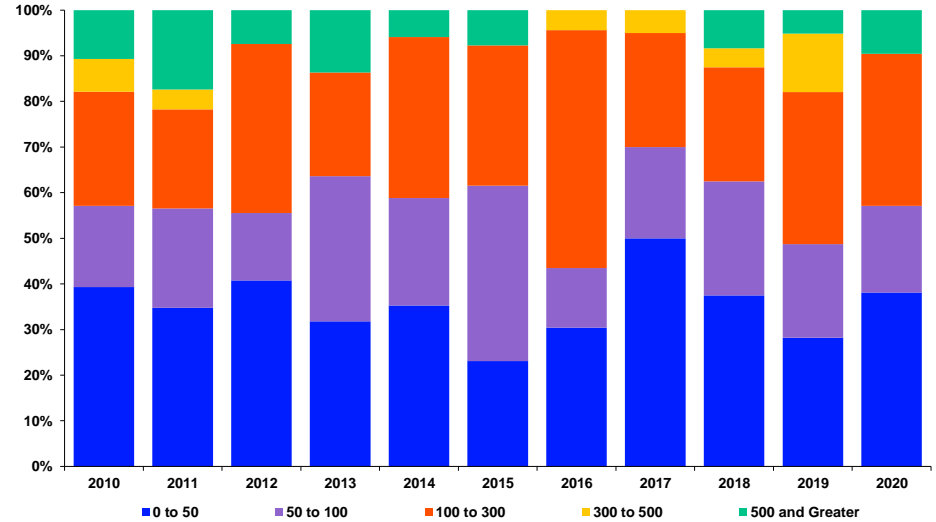
Fundraising

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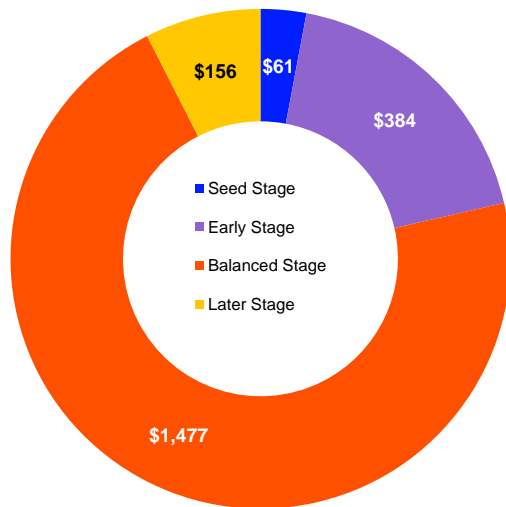
Canada Venture Capital Fundraising Activity



Venture Capital Fundraising by Fund Size, Number of Funds



Venture Capital Fundraising by Fund Stage (CA\$mil)



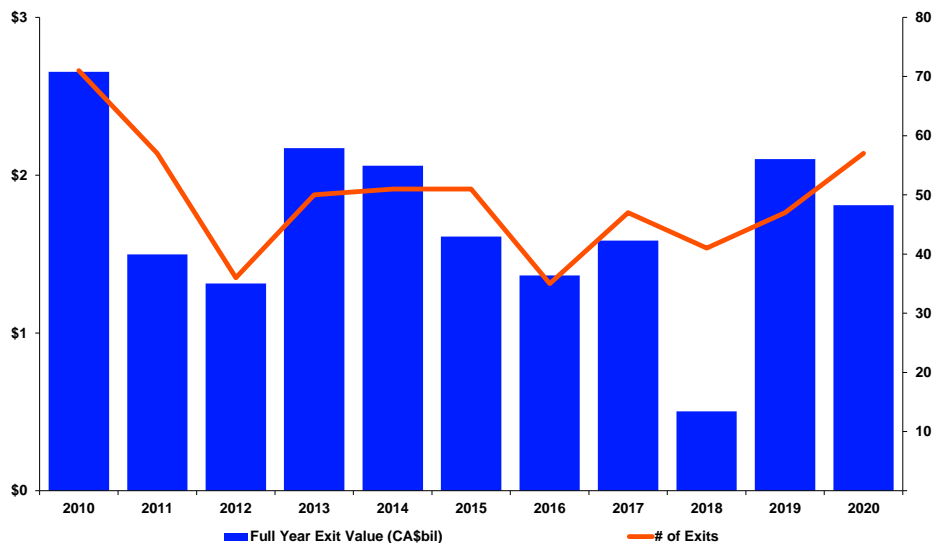
Largest Venture Capital Funds Raised in Canada

Fund Name	Latest Closing Date	Amount Raised (CA\$mil)	Total Fund Size (CA\$mil)	Fund Stage
OMERS Ventures Fund IV	04/27/20	\$1,052.2	\$1,052.2	Balanced Stage
Georgian Partners Growth Fund V	02/25/20	\$150.9	\$1,140.2	Later Stage
Round13 Fund II	01/22/20	\$125.0	\$125.0	Balanced Stage
Round13 Growth	01/22/20	\$100.0	\$100.0	Balanced Stage
Agriculture & Food Business Solutions Fund	05/15/20	\$100.0	\$100.0	Balanced Stage
TELUS Pollinator Fund for Good	11/24/20	\$100.0	\$100.0	Early Stage
Brightspark Canadian Opportunities Fund	09/08/20	\$60.6	\$60.6	Early Stage
Amplitude Venture Capital	07/21/20	\$50.0	\$152.1	Early Stage
ATB Private Equity	05/11/20	\$50.0	\$50.0	Early Stage
Cycle Capital Fund IV	12/18/20	\$33.0	\$140.6	Seed Stage
McRock Fund II LP	06/04/20	\$32.0	\$114.0	Early Stage
District Ventures Capital Fund I	04/06/20	\$30.0	\$105.5	Early Stage

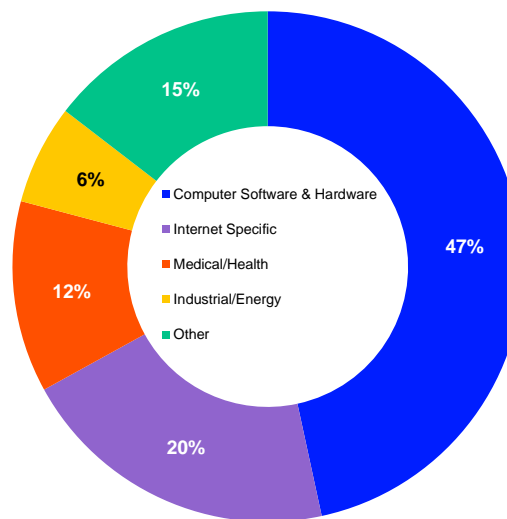
Exits

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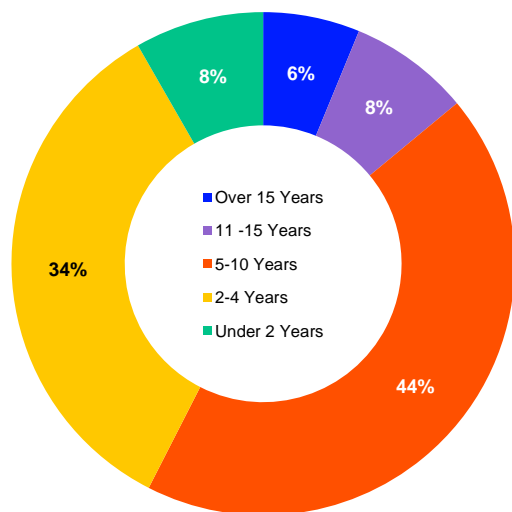
Canada Venture Capital Exit Activity



Exit Volumes by Sector, Since 2017



Time to Exit, Since 2017



Top Announced Canada Venture Capital-Backed Exits

Company Name	Ann. Date	Deal Value (CA\$mil)	Sector	Exit Type
Verafin	11/19/20	\$3,594.5	Computer Software	Trade Sale
AbCellera	11/20/20	\$707.5	Biotech-Human	IPO
Repare Therapeutics	05/29/20	\$344.1	Pharmaceutical	IPO
PayBright	12/03/20	\$338.5	Internet Ecommerce	Trade Sale
Fusion Pharmaceuticals	06/05/20	\$289.8	Biotech-Human	IPO
Dye & Durham	06/29/20	\$172.5	Computer Software	IPO
Rubikloud	06/15/20	\$81.4	Computer Software	Trade Sale
MindBeacon	12/07/20	\$74.7	Computer Software	IPO
Client Outlook	06/10/20	\$38.5	Computer Software	Trade Sale
Askott Entertainment	06/23/20	\$26.7	Internet Content	Trade Sale
Canapar	12/30/20	\$9.0	Pharmaceutical	Trade Sale
Fairhaven Pharmaceuticals	07/17/20	\$8.0	Biotech-Human	Trade Sale

Canada Venture Capital Criteria

Full Year 2020

If you would like to participate in the submission process, receive quarterly press releases, or have questions about our full league table criteria please contact:

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Data collected and analyzed by Refinitiv for this statistical report were drawn from a variety of sources including Refinitiv M&A databases, regulatory filings, press releases, and proprietary reports from Canadian and non-resident venture capital firms, private equity firms, law firms, and other service providers.

The Refinitiv Canadian venture capital report measures cash for equity and quasi-equity investments by the professional venture capital community in emerging companies in Canada. These transactions are referred to as VCReporter Deals in Refinitiv databases.

The report includes the investment activity of professional venture capital firms, whether Canadian-based or not, including private independent funds, retail funds (LSVCCs and PVCCs), venture arms of corporations, institutions, government funds, angel funds, and similar entities whose primary activity is financial investing. Where there are additional participants such as angels, corporations, governments, or company officers in a qualified and verified financing round, the entire amount of the round is included.

The report excludes venture debt, buyouts, recapitalizations, secondary purchases, IPO exits, and other forms of private equity that do not involve cash such as services-in-kind. Investments in capital pool companies (CPCs & JCPs) are not eligible. Companies whose primary activity is the extraction of natural resources (agriculture, forestry, mining, and oil & gas exploration) without a specific focus on technology are not eligible.

Rounds are tracked based on investment location. This predominantly includes Canadian-headquartered companies, but companies headquartered outside of Canada with Canadian research & development facilities are also eligible.

Rankings of top VC investors include only investment activity made in Canadian portfolio companies. Estimated investment activity is based on the actual syndicate breakdown, where available, and is split equally among disclosed investors where actual breakdowns are not available. Private independent, government, and other funds are independently ranked in their respective categories. Rankings capture the twelve-month period from January 1st, 2020 to December 31st, 2020.

All current and previous years data is as of Tuesday, January 26th, 2021. Data is continuously updated and is therefore subject to change. All figures are in Canadian dollars unless otherwise noted.

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