# China Mergers & Acquisitions Review FIRST QUARTER 2020 | FINANCIAL & LEGAL ADVISORS



# **China Mergers & Acquisitions Review**

First Quarter 2020 | Financial & Legal Advisors

### **Deals Intelligence**

### CHINA DEAL MAKING DOWN 11.5%

Announced M&A activity with Chinese involvement totaled US\$87.4 billion during the first quarter of 2020, a decrease of 11.5% compared to the US\$98.8 billion registered during the same period in 2019, and the slowest first quarter since 2014 (US\$66.4 billion). Deal making in the Financials sector led the Chinese market as deal volume totaled US\$28.2 billion, up 109.8% compared the same period in 2019 (US\$13.6 billion), and accounted for a 32.3% market share.

### CHINA OUTBOUND WITNESSED LOWEST START IN FIFTEEN YEARS

96 Chinese outbound acquisitions, worth a total of US\$2.2 billion, were announced during the first three months of 2020, registering an 81.6% decline in value compared to the same period in 2019. making it the lowest first quarter period for Chinese outbound activity since 2005. The Materials sector captured 17.1% of China's Outbound acquisitions with US\$0.4 billion in value, a 36.7% decline compared to the first quarter of 2019.

### CHINA INBOUND DOWN 47.7% - LOWEST SINCE 2012

Foreign firms acquiring Chinese companies reached US\$6.4 billion in value from 115 deals during the first quarter of 2020, a 47.7% decrease compared to a year ago and the lowest since 2012 (US\$3.7 billion). Chinese Real Estate companies were the most targeted by foreign acquirors, with 41.5% market share worth US\$2.7 billion, down 63.6% in value from the same period in 2019.

### CHINA DOMESTIC M&A UP 4.2%

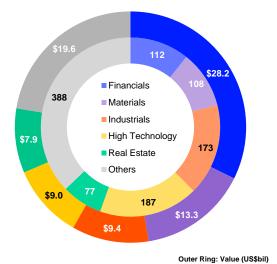
China Domestic M&A activity registered US\$74.2 billion in value from 813 deals, a 4.2% increase in value compared to the first quarter of 2019. Domestic M&A activities targeting deals from the Financials sector led the activities with US\$27.2 billion in value, a 111.8% increase compared to last

### CHINA M&A IN BELT & ROAD NATIONS FELL 86.2%

Chinese acquisitions along Belt & Road nations accounted for 13.4% of the total Chinese outbound acquisitions worth US\$0.3 billion during the first guarter of 2020, down 86.2% from a year ago. The Materials sector captured 53.6% of China Belt & Road acquisitions with US\$0.2 billion, a 13.4% decrease in value from a year ago.



### China Announced M&A - Macro Industry

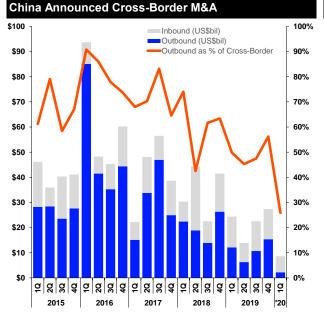


Inner Ring: # of Deals

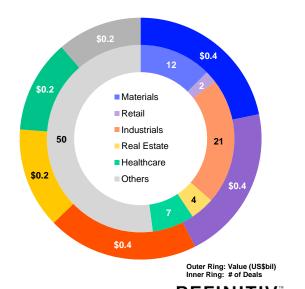
### Top China Announced M&A Transactions Rank Target Target Value Acquiror Acquiror US\$mil Date Name Region Name Region 02/06/20 Branches Baoshang Bank - 4 China 15,275.4 Huishang Bank China 03/21/20 Liaoning Zhongwang **CRED Holding** China 6,579.7 China 3,215.8 03/24/20 Hexie Health Insurance Investor Group China China 01/28/20 Anbang Insurance - 220 United Japan 2.755.2 Blackstone Properties States 03/27/20 Shenhua Finance China 1.877.2 China Energy Investment 03/10/20 Bank of Jinzhou 1,740.9 Investor Group China China 01/14/20 Shanghai Securities China 1,518.8 Investor Group China Alibaba Health 02/07/20 Ali JK ZNS China 1,288.3 China Information Technology China Nonferrous Metal 03/09/20 China Nonferrous Mining 1.253.2 China China **Engineering & Construction** 02/07/20 LG-Twin Towers.Beijing GIC Pte China 1.147.9 Singapore 03/31/20 Beijing Yuanli Education China 1,000.0 Investor Group China Technology Wuhan Huazi Enterprise Beijing Franshion China 984.2 China Management Consulting Yicheng Properties 03/26/20 Beijing Guanghui Asset

Wingtech Technology

China



### China Announced Outbound M&A - Macro Industry



**REFINITI**\ DATA IS JUST THE BEGINNING

Management Center

# China Mergers & Acquisitions Review First Quarter 2020 | Financial Advisors

Any Chinese			400/				Any Chinese							Any Chinese Involvement Ann	ounced		400/			
<b>Involvement Announced AD56</b>		YoY Cha	ange (\$) -12%	QoQ C	hange (\$) -	39%	Involvement Completed AF63		YoY Ch	ange (\$) -46%	QoQ (	Change (\$) -4'	1%	Fairness Opinion		YoY Cha	inge (\$) -12%	QoQ Ch	hange (\$) -39	/%
Financial Advisor	Rank 2020	Rank 2019	Value US\$mil	Market Share	Mkt. Sh. Chg	# of Deals	Financial Advisor	Rank 2020	Rank 2019	Value US\$mil	Market Share	Mkt. Sh. Chg D	# of eals	Financial Advisor	Rank 2020	Rank 2019	Value US\$mil	Market Share S	Mkt. h. Chg Do	# of eals
Minsheng Securities Co Ltd	1	45	6,689.5	7.7	7.6	3	CITIC	1	1	15,596.4	28.5	4.1	16	Minsheng Securities Co Ltd	1	23	6,689.5	7.7	7.6	3
Lianchu Securities Co Ltd	2	80	6,579.7	7.5	7.5	1	China International Capital Co	2	4	14,249.8	26.1	18.0	7	Lianchu Securities Co Ltd	2	-	6,579.7	7.5	7.5	1
China International Capital Co	3	8	6,417.4	7.4	4.1	6	Huatai Securities Co Ltd	3	22	6,262.4	11.5	11.0	3	CITIC	3	4	3,276.2	3.8	-3.2	8
CITIC	4	1	3,722.5	4.3	-13.4	13	Guosen Securities Co Ltd	4	34	6,033.5	11.0	10.7	3	Somerley	4	17	2,725.1	3.1	2.9	2
CB Richard Ellis Group Inc	5	-	2,755.2	3.2	3.2	1	Shenwan Hongyuan Securities Co	5	50	5,726.6	10.5	10.4	4	Huatai Securities Co Ltd	5	1	1,933.4	2.2	-9.2	10
Somerley	6	7	2,725.1	3.1	-0.7	2	BBVA	6*	-	5,438.0	10.0	10.0	1	China International Capital Co	6	10	1,253.2	1.4	-0.1	2
Huatai Securities Co Ltd	7	2	1,933.4	2.2	-9.2	10	Nomura	6*	-	5,438.0	10.0	10.0	1	China Merchants Securities Co	7	3	705.0	0.8	-6.4	1
Platinum Securities Co Ltd	8	-	1,288.3	1.5	1.5	1	Morgan Stanley Huaxin Securities	8*	12	2,779.2	5.1	3.6	3	Guotai Junan Securities	8	-	500.0	0.6	0.6	4
UBS	9	13	1,083.9	1.2	-1.6	2	Goldman Sachs & Co	8*	5	2,779.2	5.1	-0.1	1	Huaxi Securities Co Ltd	9	6	457.9	0.5	-2.5	1
JP Morgan	10	33	894.4	1.0	0.7	3	Huaxi Securities Co Ltd	10	36	2,676.8	4.9	4.6	2	Guosen Securities Co Ltd	10	-	275.4	0.3	0.3	1
Haitong Securities Co Ltd	11	29	860.0	1.0	0.7	4	China Great Wall Sec Co Ltd	11*	41	2,595.0	4.8	4.6	1	JP Morgan	11	16	240.7	0.3	0.1	1
Credit Suisse	12*	90*	730.0	0.8	0.8	1	China Merchants Securities Co	11*	26	2,595.0	4.8	4.4	3	Haitong Securities Co Ltd	12	24	222.1	0.3	0.2	2
BofA Securities Inc	12*	90*	730.0	0.8	0.8	2	China Securities Co Ltd	13	20	2,496.2	4.6	4.0	5	Tianfeng Securities Co Ltd	13	5	209.7	0.2	-5.9	1
Deutsche Bank	14*	20	705.0	0.8	-0.2	1	Gram Capital	14	32	2,217.8	4.1	3.8	2	Soochow Securities Co Ltd	14	15	179.9	0.2	-0.1	1
China Merchants Securities Co	14*	4	705.0	0.8	-6.4	1	Somerley	15	13	1,781.3	3.3	1.9	4	Vinco Capital	15	-	138.8	0.2	0.2	1
Guotai Junan Securities	16	24	683.7	0.8	0.3	7	Industrial & Comm Bank China	16	2	1,659.7	3.0	-9.6	25	Shenwan Hongyuan Securities Co	16	30	106.4	0.1	0.1	1
Cowen & Co	17	-	607.7	0.7	0.7	1	Credit Suisse	17	19	1,349.6	2.5	1.7	4	First Capital Intl Fin Ltd	17	-	103.5	0.1	0.1	1
Huaxi Securities Co Ltd	18	9	457.9	0.5	-2.5	2	Cormark Securities Inc	18*	-	1,315.5	2.4	2.4	1	Alliance Capital Partners Ltd	18	-	81.6	0.1	0.1	1
China Securities Co Ltd	19	3	414.6	0.5	-6.8	3	Maxit Capital LP	18*	-	1,315.5	2.4	2.4	1	Zhongtian Guofu Sec Co Ltd	19	14	60.3	0.1	-0.2	1
Essence Securities Co Ltd	20	32	282.9	0.3	0.0	2														
Industry Total			87,362.7	100.0		1,045	Industry Total			54,670.5	100.0		487	Industry Total			87,362.7	100.0	1	,045

China Outbound Announced M	China Outbound Announced M&A YoY Change (\$) -82%		Q <sub>o</sub> Q C	hange (\$)	85%	China Inbound Announced M&A YoY Ch		YoY Cha	nange (\$) -48% QoQ Change (\$) -47%				China Domestic Announced N	l&A	YoY Cha	nge (\$) 4%	QoQ Change (\$) -34%			
Financial Advisor	Rank 2020	Rank 2019	Value US\$mil	Market Share	Mkt. Sh. Chg	# of Deals	Financial Advisor	Rank 2020	Rank 2019	Value US\$mil	Market Share S	Mkt. Sh. Chg D	# of eals	Financial Advisor	Rank 2020	Rank 2019	Value US\$mil	Market Share S	Mkt. h. Chg l	# of Deals
Essence Securities Co Ltd	1	-	282.9	12.7	12.7	2	Somerley	1	19*	984.2	15.4	15.4	1	Minsheng Securities Co Ltd	1	27	6,689.5	9.0	8.9	3
SW Sec (HK) Capital Ltd	2	-	270.6	12.1	12.1	1	Deutsche Bank	2*	19*	705.0	11.0	11.0	1	Lianchu Securities Co Ltd	2	49	6,579.7	8.9	8.9	1
ABG Sundal Collier	3*	-	103.7	4.7	4.7	1	China Merchants Securities Co	2*	-	705.0	11.0	11.0	1	China International Capital Co	3	6	6,417.4	8.7	4.2	6
JP Morgan	3*	30*	103.7	4.7	4.7	1	Caitong Securities Co Ltd	4*	-	103.5	1.6	1.6	1	CITIC	4	1	3,722.5	5.0	-15.9	13
Commerzbank AG	5	-	85.4	3.8	3.8	1	First Capital Intl Fin Ltd	4*	-	103.5	1.6	1.6	1	Huatai Securities Co Ltd	5	2	1,933.4	2.6	-13.1	10
Ballas Capital Ltd	6	-	67.0	3.0	3.0	1	Frontpage Capital Ltd	4*	-	103.5	1.6	1.6	1	Somerley	6	-	1,740.9	2.4	2.4	1
KPMG	7	-	47.8	2.1	2.1	3	Yuexiu Securities Co Ltd	7	-	51.4	0.8	0.8	1	Platinum Securities Co Ltd	7	-	1,288.3	1.7	1.7	1
Translink Corporate Finance	8	-	29.6	1.3	1.3	1	Hengtai Securities Co Ltd	8	-	42.0	0.7	0.7	1	UBS	8	56*	1,083.9	1.5	1.5	2
PCF Capital Group	9	-	11.7	0.5	0.5	1	Tus Corporate Finance Ltd	9	-	15.8	0.3	0.3	1	Haitong Securities Co Ltd	9	17	860.0	1.2	0.7	4
Sunwah Kingsway Capital Holdin	10	-	4.3	0.2	0.2	1	Veda Capital Ltd	10	12	1.2	0.0	-0.2	1	JP Morgan	10	19	790.7	1.1	0.7	2
Nuada Ltd	11	-	1.0	0.1	0.1	1	PricewaterhouseCoopers	11*	19*	0.0	0.0	0.0	1	Guotai Junan Securities	11	14	683.7	0.9	0.2	7
Ernst & Young LLP	12*	30*	0.0	0.0	0.0	1	AGS Consulting Co Ltd	11*	-	0.0	0.0	0.0	1	Huaxi Securities Co Ltd	12	8	457.9	0.6	-3.5	2
Numis	12*	-	0.0	0.0	0.0	1	Translink Corporate Finance	11*	-	0.0	0.0	0.0	2	China Securities Co Ltd	13	3	414.6	0.6	-9.5	3
Nomura	12*	-	0.0	0.0	0.0	1	Octal Capital Ltd	11*	-	0.0	0.0	0.0	1	Guosen Securities Co Ltd	14	-	275.4	0.4	0.4	1
China Construction Bank	12*	18	0.0	0.0	-0.8	3								Tianfeng Securities Co Ltd	15	5	209.7	0.3	-8.1	1
Raphael Financial Advisory SAS	12*	-	0.0	0.0	0.0	1								Soochow Securities Co Ltd	16	21	179.9	0.2	-0.2	1
BofA Securities Inc	12*	-	0.0	0.0	0.0	1								HSBC Holdings PLC	17	-	179.6	0.2	0.2	1
Oaklins	12*	-	0.0	0.0	0.0	1								Industrial & Comm Bank China	18	7	139.8	0.2	-4.0	3
Scouting SpA	12*	30*	0.0	0.0	0.0	1								Vinco Capital	19	-	138.8	0.2	0.2	1
Industrial & Comm Bank China	12*	11	0.0	0.0	-4.6	3								Shenwan Hongyuan Securities Co	20	37	126.5	0.2	0.1	2
Industry Total *Indicates a Tie			2,232.9	100.0		96	Industry Total			6,399.5	100.0		115	Industry Total			74,197.0	100.0		813



# China Mergers & Acquisitions Review First Quarter 2020 | Legal Advisors

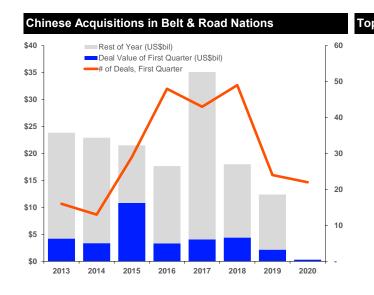
Any Chinese							Any Chinese													
Involvement Announced AE53		YoY Cha	ange (\$) -12%	QoQ	Change (\$) -	-39%	<b>Involvement Completed AG54</b>		YoY Cha	ange (\$) -46%	GoQ C	hange (\$) -4	11%	China Domestic Announced	A&N	YoY Cha	inge (\$) 4%	QoQ Change (\$) -34%		
Legal Advisor	Rank 2020	Rank 2019	Value US\$mil	Market Share	Mkt. Sh. Chg	# of Deals	Legal Advisor	Rank 2020	Rank 2019	Value US\$mil	Market Share S	Mkt. sh. Chg	# of Deals	Legal Advisor	Rank 2020	Rank 2019	Value US\$mil	Market Share S	Mkt. Sh. Chg E	# of Deals
Commerce & Finance Law Offices	1	9	6,579.7	7.5	5.0	1	King & Wood Mallesons	1	4	10,182.3	18.6	12.4	9	Commerce & Finance Law Offices	1	7	6,579.7	8.9	7.8	1
Fangda Partners	2	8	2,216.7	2.5	-0.1	17	Freshfields Bruckhaus Deringer	2	74	6,575.8	12.0	12.0	2	Fangda Partners	2	5	2,175.6	2.9	-0.7	14
Grandall Law Firm	3	25	1,862.5	2.1	1.5	15	Grandway Law Offices	3	46	5,473.1	10.0	9.7	2	King & Wood Mallesons	3	1	1,801.0	2.4	-11.4	4
King & Wood Mallesons	4	1	1,801.0	2.1	-7.9	5	Uria Menendez	4*	-	5,438.0	10.0	10.0	2	Grandall Law Firm	4	9	1,109.6	1.5	0.7	13
Lee & Ko	5	47*	1,195.7	1.4	1.3	2	Kirkland & Ellis	4*	29	5,438.0	10.0	9.2	1	Jia Yuan Law Offices	5	10	954.7	1.3	0.7	4
Bae Kim & Lee	6	-	1,147.9	1.3	1.3	1	Proskauer Rose LLP	4*	-	5,438.0	10.0	10.0	1	Debevoise & Plimpton	6*	-	550.0	0.7	0.7	1
Sullivan & Cromwell	7	-	1,109.0	1.3	1.3	2	Paul, Weiss	4*	40*	5,438.0	10.0	9.6	1	Tian Yuan Law Firm	6*	20*	550.0	0.7	0.5	1
Dentons	8	12	1,034.3	1.2	-0.4	2	Latham & Watkins	8	34	3,311.4	6.1	5.6	5	O'Melveny & Myers	6*	-	550.0	0.7	0.7	1
Jia Yuan Law Offices	9	29	954.7	1.1	0.6	4	Goodwin Procter LLP	9*	67	2,779.2	5.1	5.1	1	Grandway Law Offices	9	32	457.9	0.6	0.6	1
Jones Day	10	40*	755.0	0.9	0.8	4	Skadden	9*	16	2,779.2	5.1	3.6	1	Beijing Kangda Law Firm	10	36	445.3	0.6	0.6	2
Reed Smith LLP	11	-	730.0	8.0	0.8	1	Mintz	9*	-	2,779.2	5.1	5.1	1	Sullivan & Cromwell	11	-	379.0	0.5	0.5	1
Tian Yuan Law Firm	12	26	681.9	8.0	0.2	3	Zhong Lun Law Firm	12	13	2,595.0	4.8	3.2	1	Hunan Qiyuan Law Firm	12	-	363.8	0.5	0.5	5
O'Melveny & Myers	13	106*	619.0	0.7	0.7	2	Jingtian & Gongcheng	13	49	2,579.9	4.7	4.5	6	Freshfields Bruckhaus Deringer	13	-	355.5	0.5	0.5	1
Debevoise & Plimpton	14	-	550.0	0.6	0.6	1	Slaughter and May	14	27	2,012.0	3.7	2.6	2	JunHe LLP	14	-	297.6	0.4	0.4	4
Orrick Herrington & Sutcliffe LLP	15	106*	462.0	0.5	0.5	1	Cassels Brock & Blackwell LLP	15	-	1,323.7	2.4	2.4	2	Capitallaw & Partners	15	-	240.7	0.3	0.3	1
Grandway Law Offices	16	77	457.9	0.5	0.5	1	Fasken Martineau DuMoulin LLP	16*	20*	1,315.5	2.4	1.2	1	Guantao Law Firm	16	-	222.1	0.3	0.3	1
Beijing Kangda Law Firm	17	62	445.3	0.5	0.5	2	McCarthy Tetrault	16*	-	1,315.5	2.4	2.4	1	Tahota Law Firm	17	-	209.7	0.3	0.3	1
Hunan Qiyuan Law Firm	18	-	363.8	0.4	0.4	5	Holland & Knight LLP	16*	-	1,315.5	2.4	2.4	1	Jones Day	18	-	147.3	0.2	0.2	2
Freshfields Bruckhaus Deringer	19	74	355.5	0.4	0.4	2	Bae Kim & Lee	19*	-	1,147.9	2.1	2.1	1	T & C Law Firm	19	44*	109.8	0.2	0.2	2
JunHe LLP	20	-	297.6	0.3	0.3	7	Lee & Ko	19*	-	1,147.9	2.1	2.1	1	LLinks Law Offices	20	-	106.4	0.1	0.1	1
Industry Total			87,362.7	100.0		1,045	Industry Total			54,670.5	100.0		487	Industry Total			74,197.0	100.0		813

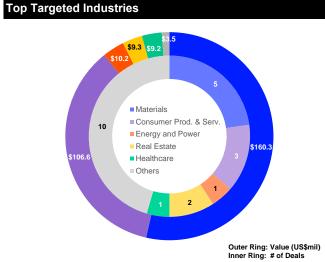
Any Chinese Involvement Ar AE53 (# of Deals)				Any Chinese Involvement Completed AG54 (# of Deals)			hange (#)	45%	QoQ Change	(#) -52%	China Domestic Announced M&A (# of Deals)		YoY Change (#) -27		27% c	7% QoQ Change (#)				
Legal Advisor	Rank 2020	Rank 2019	# of Deals	Market Share	Mkt. Sh. Chg	Value US\$mil	Legal Advisor	Rank 2020	Rank 2019	# of Deals	Market Share	Mkt. Sh. Chg	Value US\$mil	Legal Advisor	Rank 2020	Rank 2019		Market Share	Mkt. Sh. Chg	Value US\$mil
Fangda Partners	1	1	17	1.6	0.2	2,216.7	Fangda Partners	1	1	12	2.5	0.8	392.7	Fangda Partners	1	1	14	1.7	0.2	2,175.6
Grandall Law Firm	2	6	15	1.4	0.8	1,862.5	King & Wood Mallesons	2	2*	9	1.9	0.4	10,182.3	Grandall Law Firm	2	5	13	1.6	0.9	1,109.6
JunHe LLP	3	-	7	0.7	0.7	297.6	Grandall Law Firm	3	9*	7	1.4	0.7	984.0	Hunan Qiyuan Law Firm	3	-	5	0.6	0.6	363.8
Hunan Qiyuan Law Firm	4*	-	5	0.5	0.5	363.8	Jingtian & Gongcheng	4*	8	6	1.2	0.4	2,579.9	King & Wood Mallesons	4*	6	4	0.5	-0.1	1,801.0
King & Wood Mallesons	4*	5	5	0.5	-0.1	1,801.0	JunHe LLP	4*	16*	6	1.2	0.9	-	JunHe LLP	4*	-	4	0.5	0.5	297.6
Jones Day	6*	18*	4	0.4	0.2	755.0	AllBright Law Offices	6*	7	5	1.0	0.1	157.2	Jia Yuan Law Offices	4*	10*	4	0.5	0.2	954.7
Latham & Watkins	6*	41*	4	0.4	0.3	125.5	Latham & Watkins	6*	16*	5	1.0	0.7	3,311.4	AllBright Law Offices	7	7*	3	0.4	-0.1	97.7
Jia Yuan Law Offices	6*	18*	4	0.4	0.2	954.7	Jones Day	8	41*	3	0.6	0.5	147.3	Beijing Kangda Law Firm	8*	13*	2	0.3	0.1	445.3
Jingtian & Gongcheng	9*	7*	3	0.3	-0.2	-								Jones Day	8*	-	2	0.3	0.3	147.3
AllBright Law Offices	9*	7*	3	0.3	-0.2	97.7								T & C Law Firm	8*	20*	2	0.3	0.2	109.8
Tian Yuan Law Firm	9*	10*	3	0.3	-0.1	681.9														
Eversheds Sutherland LLP	9*	-	3	0.3	0.3	5.0														
Industry Total *Indicates a Tie			1,045	100.0		87,362.7	Industry Total			487	100.0		54,670.5	Industry Total			813	100.0		74,197.0



# **China Acquisitions In Belt & Road Nations**

First Quarter 2020 | Financial & Legal Advisors





China Targeting BRI Nations Announced M&A		YoY Cha	inge (\$) -86%	QoQ	Change (\$)	-94%	
Financial Advisor	Rank 2020	Rank 2019	Value US\$mil	Market Share	Mkt. Sh. Chg	# o	
Ballas Capital Ltd	1	-	67.0	22.4	22.4	,	
Industrial & Comm Bank China	2*	3*	0.0	0.0	-18.5	- 2	
BofA Securities Inc	2*	-	0.0	0.0	0.0		
Oaklins	2*	-	0.0	0.0	0.0		
Scouting SpA	2*	-	0.0	0.0	0.0		
Industry Total			299.0	100.0		2	

<b>China Targeting BRI Nations</b>							China Targeting BRI Nations							<b>China Targeting BRI Nations</b>						_
Completed M&A		YoY Ch	ange (\$) -92%	6 QoQ	Change (\$)	-68%	Completed M&A		YoY Cha	nge (\$) -92%	QoQ C	hange (\$)	68%	Announced M&A		YoY Cha	nge (\$) -86%	QoQ Ch	ange (\$) -94%	
Financial Advisor	Rank 2020	Rank 2019	Value US\$mil	Market Share	Mkt. Sh. Chg		Legal Advisor	Rank 2020	Rank 2019	Value US\$mil	Market Share S	Mkt. Sh. Chg	# of Deals	Legal Advisor	Rank 2020	Rank 2019	Value US\$mil	Market Share S	Mkt. # h. Chg Dea	
KPMG	1*	-	93.0	37.3	37.3	1	GF Law Firm Shanghai	1	-	93.0	37.3	37.3	1	Tian Yuan Law Firm	1	8	67.0	22.4	21.1	1
IEG-Investment Banking	1*	-	93.0	37.3	37.3	1	Tian Yuan Law Firm	2	10	67.0	26.9	26.1	1	Grandall Law Firm	2*	-	47.9	16.0	16.0	1
Ballas Capital Ltd	3	-	67.0	26.9	26.9	1	Lander & Rogers Lawyers	3*	-	0.0	0.0	0.0	1	Lee & Ko	2*	-	47.9	16.0	16.0	1
United Overseas Bank Ltd	4	-	28.1	11.3	11.3	1	PwC Legal LLP	3*	-	0.0	0.0	0.0	1	PwC Legal LLP	4*	-	0.0	0.0	0.0	1
finnCap Ltd	5	-	17.3	6.9	6.9	1	Gattai Minoli Agostinelli & Partners	3*	-	0.0	0.0	0.0	1	Eversheds Sutherland LLP	4*	-	0.0	0.0	0.0	1
Industrial & Comm Bank China	6*	13	0.0	0.0	-0.1	1	Yulchon LLC	3*	-	0.0	0.0	0.0	1	Gattai Minoli Agostinelli & Partners	4*	-	0.0	0.0	0.0	1
Credit Suisse	6*	9	0.0	0.0	-1.8	1	King & Spalding	3*	-	0.0	0.0	0.0	1							
Oaklins	6*	-	0.0	0.0	0.0	1	Allen & Overy	3*	-	0.0	0.0	0.0	1							
Scouting SpA	6*	-	0.0	0.0	0.0	1														
Akron Corp Finance Ltd	6*	-	0.0	0.0	0.0	1														
Grande Capital Ltd	6*	-	0.0	0.0	0.0	1														
Industry Total *Indicates a Tie			249.2	100.0		18	Industry Total			249.2	100.0		18	Industry Total			299.0	100.0		22



## **Mergers & Acquisitions Criteria**

First Quarter 2020 | Financial & Legal Advisors

If you would like to participate in the submission process, receive quarterly press releases, or have questions about our full league table criteria please contact:

### **CHINA**

Bill Feng Tel: +86 (10) 6267 4786 bill.feng@refinitiv.com Announced league tables include all deals that were announced between January 1, 2020 and March 31, 2020 and of which Refinitiv was made aware. All current data and previous year's data is as of 7.30am Beijing (China) Time on April 1, 2020.

League tables include rank eligible mergers, acquisitions, repurchases, spin-offs, self-tenders, minority stake purchases and debt restructurings.

A tender/merger transaction is considered to be effective at the time of consummation of the merger or the date on which it is declared wholly unconditional.

Deals with undisclosed dollar values are rank eligible but with no corresponding Rank Value. Non-US dollar denominated transactions are converted to the US dollar equivalent at the time of announcement of terms.

Financial and legal advisors receive full credit for each deal on which they provide financial or legal advisory services, unless they represent minority sellers or advise on only a portion of the transaction or Refinitiv has not been made aware of their participation in that transaction. For pending transactions, advisors to targets of multiple bids receive credit for the transaction agreed to or, in the absence of an agreement, the value of the highest offer.

Any Involvement league tables include deals where the target, acquiror, or either ultimate parent are domiciled (nation of headquarters) in the specified region or nation. Any involvement league tables also include the nation of the seller and seller ultimate parent on privately negotiated stake purchases

League tables, commentary, and charts citing announced activity are based on Rank Date and include intended, pending, partially complete, completed, pending regulatory, and unconditional transactions. Rank Date is defined as the earliest public announcement of when a value can be applied to a transaction.

BRI countries (excl. China) based on country list from Belt & Road Portal website (as of 12 April 2019, http://www.yidaiyilu.gov.cn/xwzx/roll/77298.htm).

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