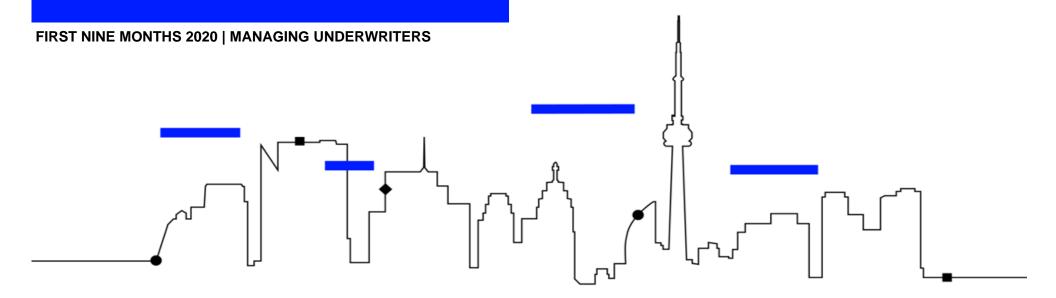
Canada Capital Markets Review





Canada Capital Markets Review

First Nine Months 2020 | Managing Underwriters

Global Deals Intelligence

Canadian Debt Capital Markets Overall

Canadian DCM issuance (excluding self-funded deals) totaled C\$211.7 billion in the first nine months of 2020, making it the strongest year for Canadian DCM issuance on record, even with only the first three quarters of the year accounted for. The previous annual record was set in 2017, when C\$185.4 billion in debt was issued. Third quarter activity was down by 52% quarter-over-quarter as issuance dried up in the summer months, but the first nine months of 2020 still saw 53% more dealmaking than the same period in 2019.

The largest corporate debt issuances of the first three quarters were led by TransCanada Pipelines at C\$2.0 billion, Rogers Communications at C\$1.5 billion, and Bell Canada at C\$1.5 billion. Government and Agency debt led the market, with a 63% share of overall issuance at the end of the first nine months, while Financials and Energy & Power followed with 19% and 8% shares respectively.

First place rankings were mostly taken by RBC, which placed first in both Canadian All Debt rankings (Including & Excluding Self-Funded) and both Canadian Domestic Corporate Debt rankings (Including & Excluding Self-Funded). National Bank ranked first in both Domestic Government Debt rankings (Full Credit & True Economics), while JP Morgan placed first in Canadian Cross Border transactions.

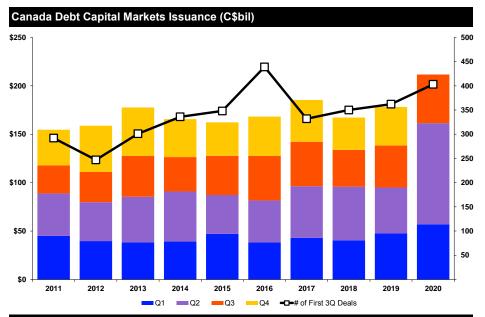
Canadian Equity Capital Markets Overall

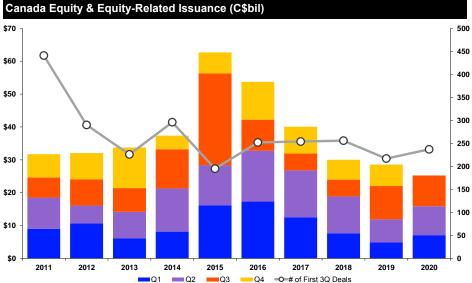
Canadian Equity & Equity-Related issuance (excluding self-led issuance) totaled C\$26.5 billion from 264 deals in the first nine months of 2020, which represented a strong 20% growth in equity issuance year-over-year, while proceeds quarter-over-quarter increased by 18%. Common stock issuance year-over year saw a similar 12% increase, but secondary sales in 2020 fell by 4% from 2019, to C\$18.1 billion.

The High Technology sector posted overall equity proceeds of C\$7.8 billion in the first three quarters, representing a 29% market share. Energy & Power and Materials followed, with 18% and 14% shares of the market respectively.

Leading the Canadian league tables in the first three quarters was Citi, which ranked first in Canada Equity & Equity-Related and Canada Secondary Offerings. BMO placed first in Canada Common Stock & Trusts, and RBC ranked first in Canada Preferred Securities. Leading in Canada Initial Public Offerings was Goldman Sachs, while Canaccord Genuity placed first in Canada Retail Structured Products.

Shopify had the largest equity issuance of the first nine months, with C\$2.1 billion of issuance in May. Closely following was the GFL Environmental IPO at C\$1.9 billion, and Shopify again, which issued C\$1.5 billion in September.





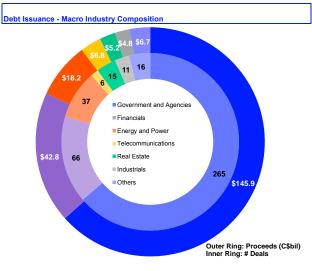


Canadian Debt Capital Markets Review

First Nine Months 2020 | Managing Underwriters

Canadian All Debt Excluding Self-Funded (CC1)		YoY	Change (\$)	53% QoC	Change (\$)	-52%	Canadian Domestic Corporate Debt Ex. Self-Funded (CC3)	9	YoY C	Change (\$)	20 % QoO	Change (\$)	-62%	Canadian Domestic Governme Full Credit (CC4)	ent Debt	YoY CI	hange (\$)	69 % QoO	Change (\$)	-45%
Bookrunner	Rank 2020	Rank 2019	Proceeds C\$mil	Market Share	Mkt. Sh. Chg #	of Deals	Bookrunner	Rank 2020	Rank 2019	Proceeds C\$mil	Market Share	Mkt. Sh. Chg #	of Deals	Bookrunner	Rank 2020	Rank 2019	Proceeds C\$mil	Market Share	Mkt. Sh. Chg #	# of Deals
RBC Capital Markets	1	1	46,215	21.8	-0.4	208	RBC Capital Markets	1	1	14,950	26.1	-1.8	81	National Bank of Canada Fin'l	1	1	41,419	27.9	-1.5	168
National Bank of Canada Fin'l	2	2	44,084	20.8	1.3	192	TD Securities Inc	2	4	10,083	17.6	1.5	55	RBC Capital Markets	2	2	29,874	20.1	3.0	122
TD Securities Inc	3	5	28,860	13.6	-0.7	149	Scotiabank	3	5	9,701	16.9	2.4	58	BMO Capital Markets	3	3	18,336	12.4	-1.7	88
Scotiabank	4	6	28,734	13.6	1.5	141	CIBC World Markets Inc	4	2	9,664	16.9	-4.6	67	Scotiabank	4	5	18,186	12.3	1.1	79
CIBC World Markets Inc	5	3	27,364	12.9	-1.6	201	BMO Capital Markets	5	3	7,622	13.3	-2.9	50	TD Securities Inc	5	4	17,624	11.9	-1.9	90
BMO Capital Markets	6	4	26,583	12.6	-1.9	141	National Bank of Canada Fin'l	6	6	2,666	4.7	2.2	24	CIBC World Markets Inc	6	6	17,353	11.7	0.8	132
Desjardins Capital Markets	7	7	4,714	2.2	0.8	37	Desjardins Capital Markets	7	9	814	1.4	1.1	6	Desjardins Capital Markets	7	7	3,900	2.6	0.5	31
BofA Securities Inc	8	9	2,001	1.0	0.7	8	BofA Securities Inc	8	8	724	1.3	1.0	3	Laurentian Bank of Canada	8	10	751	0.5	0.2	9
HSBC Holdings PLC	9	8	1,055	0.5	0.0	8	HSBC Holdings PLC	9	7	403	0.7	0.2	5	Casgrain & Companie Ltee	9	11	492	0.3	0.1	8
Laurentian Bank of Canada	10	11	851	0.4	0.2	10	Laurentian Bank of Canada	10*	-	100	0.2	0.2	1	HSBC Holdings PLC	10	8	218	0.2	-0.3	2
Industry Total			211,731	100.0		403	Casgrain & Companie Ltee	10*	-	100	0.2	0.2	1	Industry Total			148,403	100.0		269
							Bank of New York Mellon Corp	10*	-	100	0.2	0.2	1							
							Industry Total			57,267	100.0		126							
										·										
Canadian All Debt Including Self-Funded (CC1a)		YoY	Change (\$)	48% QoO	Change (\$)	-53%	Canadian Domestic Corporate Self-Funded (CC3a)	Debt In	C. YoY C	Change (\$)	23 % QoO	Change (\$)	-64%	Canadian Domestic Governme	ent Debt	YoY CI	hange (\$)	69 % QoO	Change (\$)	-45%
Including Self-Funded (CC1a)	Rank	Rank	Proceeds	Market	Mkt.		Self-Funded (CC3a)	Rank	Rank	Proceeds	Market	Mkt.		True Economics (CC4a)	Rank	Rank	Proceeds	Market	Mkt.	
Including Self-Funded (CC1a) Bookrunner	Rank 2020		Proceeds C\$mil	Market Share	Mkt. Sh. Chg #	of Deals	Self-Funded (CC3a) Bookrunner		YoY C	Proceeds C\$mil	Market Share	Mkt. Sh. Chg #	of Deals	True Economics (CC4a) Manager			Proceeds C\$mil	Market Share	Mkt. Sh. Chg #	# of Deals
Including Self-Funded (CC1a) Bookrunner RBC Capital Markets	2020 1	Rank 2019	Proceeds C\$mil 51,340	Market Share 22.3	Mkt. Sh. Chg # -1.0	of Deals	Self-Funded (CC3a) Bookrunner RBC Capital Markets	Rank 2020 1	Rank 2019	Proceeds C\$mil 20,075	Market Share 27.3	Mkt. Sh. Chg #	of Deals	True Economics (CC4a) Manager National Bank of Canada Fin'l	Rank	Rank 2019 1	Proceeds C\$mil 20,054	Market Share 13.5	Mkt. Sh. Chg #	# of Deals 213
Including Self-Funded (CC1a) Bookrunner RBC Capital Markets National Bank of Canada Fin'l		Rank 2019 1 2	Proceeds C\$mil 51,340 44,209	Market Share 22.3 19.2	Mkt. Sh. Chg # -1.0 1.5	of Deals 212 193	Bookrunner RBC Capital Markets TD Securities Inc	Rank 2020	Rank	Proceeds C\$mil 20,075 14,958	Market Share 27.3 20.3	Mkt. Sh. Chg # 0.2 1.3	of Deals 85 58	Manager National Bank of Canada Fin'l RBC Capital Markets	Rank	Rank	Proceeds C\$mil 20,054 20,008	Market Share 13.5 13.5	Mkt. Sh. Chg # -0.8 -0.3	# of Deals 213 193
Including Self-Funded (CC1a) Bookrunner RBC Capital Markets National Bank of Canada Fin'l TD Securities Inc	2020 1	Rank 2019 1 2 3	Proceeds C\$mil 51,340 44,209 33,735	Market Share 22.3 19.2 14.6	Mkt. Sh. Chg # -1.0 1.5 -0.7	of Deals 212 193 152	Self-Funded (CC3a) Bookrunner RBC Capital Markets TD Securities Inc Scotiabank	Rank 2020 1 2	Rank 2019 1 3	Proceeds C\$mil 20,075 14,958 13,354	Market Share 27.3 20.3 18.1	Mkt. Sh. Chg # 0.2 1.3 3.3	85 58 61	True Economics (CC4a) Manager National Bank of Canada Fin'l RBC Capital Markets TD Securities Inc	Rank	Rank 2019 1 2	Proceeds C\$mil 20,054 20,008 19,070	Market Share 13.5 13.5 12.9	Mkt. Sh. Chg # -0.8 -0.3 -0.4	# of Deals 213 193 179
Bookrunner RBC Capital Markets National Bank of Canada Fin'l TD Securities Inc Scotiabank	2020 1 2 3 4	Rank 2019 1 2 3 6	Proceeds C\$mil 51,340 44,209 33,735 32,387	Market Share 22.3 19.2 14.6 14.1	Mkt. Sh. Chg # -1.0 1.5 -0.7	212 193 152 144	Self-Funded (CC3a) Bookrunner RBC Capital Markets TD Securities Inc Scotiabank CIBC World Markets Inc	Rank 2020 1 2 3 4	Rank 2019 1 3 4 2	Proceeds C\$mil 20,075 14,958 13,354 9,807	Market Share 27.3 20.3 18.1 13.3	Mkt. Sh. Chg # 0.2 1.3 3.3 -6.9	85 58 61 72	True Economics (CC4a) Manager National Bank of Canada Fin'l RBC Capital Markets TD Securities Inc CIBC World Markets Inc	Rank	Rank 2019 1 2	Proceeds C\$mil 20,054 20,008 19,070 18,055	Market Share 13.5 13.5 12.9 12.2	Mkt. Sh. Chg # -0.8 -0.3 -0.4 -1.0	# of Deals 213 193 179 218
Including Self-Funded (CC1a) Bookrunner RBC Capital Markets National Bank of Canada Fin'l TD Securities Inc	2020 1 2 3 4 5	Rank 2019 1 2 3	Proceeds C\$mil 51,340 44,209 33,735 32,387 27,958	Market Share 22.3 19.2 14.6 14.1 12.1	Mkt. Sh. Chg # -1.0 1.5 -0.7 1.7 -1.6	of Deals 212 193 152 144 143	Self-Funded (CC3a) Bookrunner RBC Capital Markets TD Securities Inc Scotiabank CIBC World Markets Inc BMO Capital Markets	Rank 2020 1 2 3 4 5	Rank 2019 1 3	Proceeds C\$mil 20,075 14,958 13,354 9,807 8,997	Market Share 27.3 20.3 18.1 13.3 12.2	Mkt. Sh. Chg # 0.2 1.3 3.3 -6.9 -2.3	85 58 61 72 52	True Economics (CC4a) Mentges National Bank of Canada Fin'l RBC Capital Markets TD Securities Inc CIBC World Markets Inc Scotiabank	Rank	Rank 2019 1 2	Proceeds C\$mil 20,054 20,008 19,070 18,055 17,984	Market Share 13.5 13.5 12.9 12.2 12.1	Mkt. Sh. Chg # -0.8 -0.3 -0.4 -1.0 1.9	# of Deals 213 193 179 218 176
Including Self-Funded (CC1a) Bookrunner RBC Capital Markets National Bank of Canada Fin'l TD Securities Inc Scotiabank BMO Capital Markets CIBC World Markets Inc	2020 1 2 3 4	Rank 2019 1 2 3 6	Proceeds C\$mil 51,340 44,209 33,735 32,387 27,958 27,506	Market Share 22.3 19.2 14.6 14.1 12.1 11.9	Mkt. Sh. Chg # -1.0 1.5 -0.7 1.7 -1.6 -2.5	212 193 152 144 143 206	Self-Funded (CC3a) Bookrunner RBC Capital Markets TD Securities Inc Scotiabank CIBC World Markets Inc BMO Capital Markets National Bank of Canada Fin'l	Rank 2020 1 2 3 4	Rank 2019 1 3 4 2 5 6	Proceeds C\$mil 20,075 14,958 13,354 9,807 8,997 2,791	Market Share 27.3 20.3 18.1 13.3 12.2 3.8	Mkt. Sh. Chg # 0.2 1.3 3.3 -6.9 -2.3 1.0	85 58 61 72	True Economics (CC4a) Managea National Bank of Canada Fin'l RBC Capital Markets TD Securities Inc CIBC World Markets Inc Scotiabank BMO Capital Markets	Rank	Rank 2019 1 2	Proceeds CSmill 20,054 20,008 19,070 18,055 17,984 16,860	Market Share 13.5 13.5 12.9 12.2 12.1 11.4	Mkt. Sh. Chg # -0.8 -0.3 -0.4 -1.0 1.9 -0.6	# of Deals 213 193 179 218 176 175
BOOKTUNNET REC Capital Markets National Bank of Canada Fin'l TD Securities Inc Scotiabank BMO Capital Markets CIBC World Markets CIBC World Markets Inc Desjardins Capital Markets	2020 1 2 3 4 5	Rank 2019 1 2 3 6 5 4 7	Proceeds CSmil 51,340 44,209 33,735 32,387 27,958 27,506 4,939	Market Share 22.3 19.2 14.6 14.1 12.1 11.9 2.1	Mkt. Sh. Chg # -1.0 1.5 -0.7 1.7 -1.6 -2.5 0.7	212 193 152 144 143 206 39	Self-Funded (CC3a) Bookrunner RBC Capital Markets TD Securities Inc Scotiabank CIBC World Markets Inc BMO Capital Markets National Bank of Canada Fin'l Desjardins Capital Markets	Rank 2020 1 2 3 4 5 6 7	Rank 2019 1 3 4 2 5 6 10	Proceeds C\$mil 20,075 14,958 13,354 9,807 8,997 2,791 1,039	Market Share 27.3 20.3 18.1 13.3 12.2 3.8 1.4	Mkt. Sh. Chg # 0.2 1.3 3.3 -6.9 -2.3 1.0 1.2	85 58 61 72 52	True Economics (CC4a) Manager National Bank of Canada Fin'l RBC Capital Markets TD Securities Inc CIBC World Markets Inc Scotiabank BMO Capital Markets Desjardins Capital Markets	Rank	Rank 2019 1 2 3 4 6 5 7	Proceeds C\$mil 20,054 20,008 19,070 18,055 17,984 16,860 11,613	Market Share 13.5 13.5 12.9 12.2 12.1 11.4 7.8	Mkt. Sh. Chg # -0.8	# of Deals 213 193 179 218 176 175
Sookrunner RBC Capital Markets National Bank of Canada Fin'l TD Securities Inc Scotiabank BMO Capital Markets CIBC World Markets Inc Desjardins Capital Markets HSBC Holdings PLC	2020 1 2 3 4 5 6 7 8	Rank 2019 1 2 3 6 5 4 7 8	Froceeds CSmill 51,340 44,209 33,735 32,387 27,958 27,506 4,939 2,680	Market Share 22.3 19.2 14.6 14.1 12.1 11.9 2.1 1.2	Mkt. Sh. Chg # -1.0 1.5 -0.7 1.7 -1.6 -2.5 0.7 0.8	212 193 152 144 143 206	Self-Funded (CC3a) Bookrunner RBC Capital Markets TD Securities Inc Scotiabank CIBC World Markets Inc BMO Capital Markets National Bank of Canada Fin'l Desjardins Capital Markets BofA Securities Inc	Rank 2020 1 2 3 4 5 6 7 8	Rank 2019 1 3 4 2 5 6	Proceeds C\$mil 20,075 14,958 13,354 9,807 8,997 2,791 1,039 849	Market Share 27.3 20.3 18.1 13.3 12.2 3.8 1.4	Mkt. Sh. Chg # 0.2 1.3 3.3 -6.9 -2.3 1.0 1.2 0.9	85 58 61 72 52	True Economics (CC4a) Manager National Bank of Canada Fin'l RBC Capital Markets TD Securities Inc CIBC World Markets Inc Scotiabank BMO Capital Markets Desjardins Capital Markets Casgrain & Companie Ltee	Rank	Rank 2019 1 2 3 4 6 5 7	Proceeds C\$mil 20,054 20,008 19,070 18,055 17,984 16,860 11,613 7,076	Market Share 13.5 13.5 12.9 12.2 12.1 11.4 7.8 4.8	Mkt. Sh. Chg # -0.8	# of Deals 213 193 179 218 176 175 158
Including Self-Funded (CC1a) Bookrunner RBC Capital Markets National Bank of Canada Fin'l TD Securities Inc Scotiabank BMO Capital Markets CIBC World Markets Inc Desjardins Capital Markets HSBC Holdings PLC BofA Securities Inc	2020 1 2 3 4 5 6 7 8 9	Rank 2019 1 2 3 6 5 4 7 8 9	7,506 4,939 2,680 2,126	Market Share 22.3 19.2 14.6 14.1 12.1 11.9 2.1 1.2 0.9	Mkt. Sh. Chg # -1.0 1.5 -0.7 1.7 -1.6 -2.5 0.7 0.8 0.6	212 193 152 144 143 206 39 10	Self-Funded (CC3a) Bookrunner RBC Capital Markets TD Securities Inc Scotiabank CIBC World Markets Inc BMO Capital Markets National Bank of Canada Fin'l Desjardins Capital Markets BofA Securities Inc HSBC Holdings PLC	Rank 2020 1 2 3 4 5 6 7 8 9	Rank 2019 1 3 4 2 5 6 10 9	Proceeds C\$mil 20,075 14,958 13,354 9,807 8,997 2,791 1,039 849 528	Market Share 27.3 20.3 18.1 13.3 12.2 3.8 1.4 1.2	Mkt. Sh. Chg # 0.2 1.3 3.3 -6.9 -2.3 1.0 1.2 0.9 0.3	85 58 61 72 52	True Economics (CC4a) Mentager National Bank of Canada Fin'l RBC Capital Markets TD Securities Inc CIBC World Markets Inc Scotiabank BMO Capital Markets Desjardins Capital Markets Casgrain & Companie Ltee Laurentian Bank of Canada	Rank 2020 1 2 3 4 5 6 7 8 9	Rank 2019 1 2 3 4 6 5 7	Proceeds CSmil 20,054 20,008 19,070 18,055 17,984 16,860 11,613 7,076 6,499	Market Share 13.5 13.5 12.9 12.2 12.1 11.4 7.8 4.8 4.4	Mkt. sh. Chg # -0.8	# of Deals 213 193 179 218 176 175 158 165
Including Self-Funded (CC1a) BOOKTURNEY RBC Capital Markets National Bank of Canada Fin'l TD Securities Inc Scotlabank BMO Capital Markets	2020 1 2 3 4 5 6 7 8	Rank 2019 1 2 3 6 5 4 7 8	Froceeds CSmill 51,340 44,209 33,735 32,387 27,958 27,506 4,939 2,680	Market Share 22.3 19.2 14.6 14.1 12.1 11.9 2.1 1.2	Mkt. Sh. Chg # -1.0 1.5 -0.7 1.7 -1.6 -2.5 0.7 0.8	212 193 152 144 143 206 39	Self-Funded (CC3a) Bookrunner RBC Capital Markets TD Securities Inc Scotiabank CIBC World Markets Inc BMO Capital Markets National Bank of Canada Fin'l Desjardins Capital Markets BofA Securities Inc	Rank 2020 1 2 3 4 5 6 7	Rank 2019 1 3 4 2 5 6 10 9 7*	Proceeds C\$mil 20,075 14,958 13,354 9,807 8,997 2,791 1,039 849	Market Share 27.3 20.3 18.1 13.3 12.2 3.8 1.4	Mkt. Sh. Chg # 0.2 1.3 3.3 -6.9 -2.3 1.0 1.2 0.9	6 of Deals 85 58 61 72 52 25 8 4	True Economics (CC4a) Manager National Bank of Canada Fin'l RBC Capital Markets TD Securities Inc CIBC World Markets Inc Scotiabank BMO Capital Markets Desjardins Capital Markets Casgrain & Companie Ltee	Rank	Rank 2019 1 2 3 4 6 5 7	Proceeds C\$mil 20,054 20,008 19,070 18,055 17,984 16,860 11,613 7,076	Market Share 13.5 13.5 12.9 12.2 12.1 11.4 7.8 4.8	Mkt. Sh. Chg # -0.8	# of Deals 213 193 179 218 176 175 158

Canadian Cross Border Excluding Self-Funded (CC5)		YoY	Change (\$)	27 % c	loQ Change (\$)	-50%
Bookrunner	Rank 2020	Rank 2019	Proceeds C\$mil	Market Share		# of Deals
JP Morgan	1	3	15,547	10.9	2.8	43
RBC Capital Markets	2	2	13,571	9.5	-0.2	46
TD Securities Inc	3	1	12,659	8.9	-2.8	36
Barclays	4	9	11,824	8.3	3.8	39
BofA Securities Inc	5	5	10,815	7.6	0.2	39
Citi	6	4	7,123	5.0	-2.9	28
Goldman Sachs & Co	7	8	7,020	4.9	-0.6	20
BMO Capital Markets	8	7	6,956	4.9	-1.1	23
HSBC Holdings PLC	9	6	5,411	3.8	-3.0	16
Scotiabank	10	10	5,141	3.6	-0.1	19
BNP Paribas SA	11	15	4,883	3.4	0.9	13
Deutsche Bank	12	12	4,533	3.2	-0.3	18
Morgan Stanley	13	11	4,363	3.1	-0.6	16
Wells Fargo & Co	14	17	4,002	2.8	1.1	16
Credit Suisse	15	14	3,778	2.7	0.0	14
CIBC World Markets Inc	16	13	2,538	1.8	-1.2	8
NatWest Markets	17	20	1,482	1.0	0.3	4
UBS	18	27	1,473	1.0	0.5	6
Mitsubishi UFJ Financial Group	19	36	1,459	1.0	0.9	7
Sumitomo Mitsui Finl Grp Inc	20	29	1,296	0.9	0.5	5
Industry Total			142.290	100.0		132



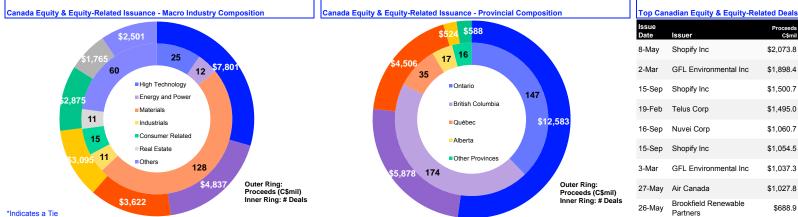
Excludi	ng Self-Funded			
Issue Date	Issuer	Proceeds C\$mil	Maturity	Macro Sector
18-Jun	TransCanada Pipelines Ltd	\$1,996.8	2027	Energy and Power
31-Jan	Rogers Communications Inc	\$1,492.7	2027	Telecommunications
18-Jan	Bell Canada Inc	\$1,479.9	2030	Telecommunications
31-Oct	Thomson Reuters Corp	\$1,400.0	2025	High Technology
10-Aug	Enbridge Inc	\$1,318.2	2027	Energy and Power
2-Jun	Husky Energy Inc	\$1,249.9	2028	Energy and Power
30-May	Suncor Energy Inc	\$1,246.2	2030	Energy and Power
14-Apr	Ontario Power Generation Inc	\$1,200.0	2030	Energy and Power
3-Jan	Hydro One Inc	\$1,099.6	2030	Energy and Power
7-Dec	Pembina Pipeline Corp	\$1,072.7	2048	Energy and Power
26-Sep	Telus Corp	\$1,000.5	2028	High Technology

Top Canadian Corporate Debt Deals



Canadian Equity Capital Markets Review First Nine Months 2020 | Managing Underwriters

Canada Equity & Equity-Relate Ex. Self-Led (CA1a)	ed	YoY C	Change (\$)	20 % Q	oQ Change (\$)	18%	Canada Common Stock & Tru Ex. Self-Led (CA2a)	sts	YoY	Change (\$)	12% QoC	Q Change (\$)	22%	Canada Secondary Offerings Ex. Self-Led (CA4a)		YoY C	hange (\$)	-4% Qo	Q Change (\$)	15%
	Rank		Proceeds	Market	Mkt.			Rank	Rank	Proceeds	Market	Mkt.			Rank	Rank	Proceeds	Market	Mkt.	
Bookrunner	2020		C\$mil		Sh. Chg	# of Deals	BMO Capital Markets	2020	2019	C\$mil		Sh. Chg #		Bookrunner Citi	2020	2019	C\$mil			of Deals
Citi	1	30*	2,826	10.7	10.5	8	p	1	5	2,460	11.3	1.1	33		1	28*	2,045	11.3	11.0	5
BMO Capital Markets	2	4	2,823	10.6	-0.1	38	Citi	2	28*	2,045	9.4	9.1	5	BMO Capital Markets	2	5	1,757	9.7	-0.2	29
Credit Suisse	3	8	2,321	8.8	5.3	/	Credit Suisse	3	6	1,970	9.0	5.0	6	Credit Suisse	3	6	1,705	9.4	5.3	5
Scotiabank	4	9	2,080	7.8	4.7	20	Scotiabank	4	9	1,616	7.4	4.3	16	TD Securities Inc	4	4	1,262	7.0	-3.8	9
Goldman Sachs & Co	5	19	1,969	7.4	6.5	10	RBC Capital Markets	5	2	1,383	6.3	-5.5	10	Canaccord Genuity Grp Inc	5	7	1,235	6.8	3.4	55
TD Securities Inc	6	5	1,722	6.5	-3.1	12	Goldman Sachs & Co	6	16	1,352	6.2	5.2	7	Scotiabank	6	9	1,193	6.6	3.4	14
RBC Capital Markets	7	3	1,502	5.7	-5.9	12	Canaccord Genuity Grp Inc	7	8	1,293	5.9	2.5	57	CIBC World Markets Inc	7	3	1,152	6.4	-5.6	11
CIBC World Markets Inc	8	2	1,457	5.5	-6.2	14	TD Securities Inc	8	4	1,262	5.8	-4.6	9	RBC Capital Markets	8	2	739	4.1	-7.9	8
JP Morgan	9	10	1,313	5.0	2.3	7	CIBC World Markets Inc	9	3	1,152	5.3	-6.5	11	National Bank of Canada Fin'l	9	8	723	4.0	0.7	11
Canaccord Genuity Grp Inc	10	7	1,293	4.9	0.6	57	JP Morgan	10	10	867	4.0	1.7	5	Goldman Sachs & Co	10	15	621	3.4	2.4	4
National Bank of Canada Fin'l	11	6	782	3.0	-1.4	14	National Bank of Canada Fin'l	11	7	723	3.3	-0.4	11	Cormark Securities Inc	11	13	620	3.4	2.3	28
Cormark Securities Inc	12	17	650	2.5	1.5	29	Cormark Securities Inc	12	14	620	2.8	1.7	28	JP Morgan	12	10	487	2.7	8.0	4
Cowen & Co	13	11	503	1.9	0.5	6	Cowen & Co	13	21	503	2.3	1.6	6	Desjardins Capital Markets	13	11	394	2.2	0.9	12
Stifel/KBW	14	46*	467	1.8	1.7	21	Morgan Stanley	14	1	427	2.0	-21.1	6	Stifel/KBW	14	43*	363	2.0	1.9	20
Morgan Stanley	15	1	427	1.6	-18.8	6	Desjardins Capital Markets	15	11	394	1.8	0.5	12	Cowen & Co	15	27	320	1.8	1.5	4
Industry Total			26,517	100.0		264	Industry Total			21,865	100.0		251	Industry Total			18,068	100.0		245
Canada Initial Public Offerings Ex. Self-Led (CA3a)	3	YoY C	Change (\$)	463% Q	oQ Change (\$)	100%	Canada Retail Structured Prod Self-Led (CA5a)	lucts Ex	C. YoY	Change (\$)	5% Qo0	Q Change (\$)	197%	Canada Preferred Securities Ex. Self-Led (CA6a)		YoY C	hange (\$) 2	239% Qo	Q Change (\$)	-
	Rank	Rank	Proceeds	Market	Mkt.			Rank	Rank	Proceeds	Market	Mkt.			Rank	Rank	Proceeds	Market	Mkt.	
Bookrunner	2020	2019	C\$mil		Sh. Chg	# of Deals	Bookrunner	2020	2019	C\$mil		Sh. Chg #	of Deals	Bookrunner	2020	2019	C\$mil			of Deals
Goldman Sachs & Co	1	-	731	19.3	19.3	3	Canaccord Genuity Grp Inc	1	1	596	41.3	1.8	16	RBC Capital Markets	1	1*	211	13.2	-10.4	4
BMO Capital Markets	2	1	704	18.5	-0.7	4	CIBC World Markets Inc	2	2	361	25.1	8.4	18	TD Securities Inc	2*	1*	159	9.9	-13.7	3
RBC Capital Markets	3	7*	645	17.0	11.4	2	Echelon Wealth Partners	3	12*	161	11.1	11.0	7	BMO Capital Markets	2*	3	159	9.9	-11.5	3
Scotiabank	4	-	423	11.1	11.1	2	RBC Capital Markets	4	5	134	9.3	-1.5	15	Scotiabank	2*	5*	159	9.9	-0.1	3
JP Morgan	5	2*	380	10.0	-3.6	1	Scotiabank	5	3	52	3.6	-7.8	12	JP Morgan	5	-	156	9.8	9.8	2
Credit Suisse	6	-	265	7.0	11.1	1	National Bank of Canada Fin'l	6	4	38	2.6	-8.7	11	Barclays	6*	-	104	6.5	6.5	1
Morgan Stanley	7*	-	183	4.8	10.0	2	BMO Capital Markets	7	8*	16	1.1	0.6	6	Raymond James Financial Inc	6*	-	104	6.5	9.8	1
Cowen & Co	7*	4	183	4.8	-7.1	2	Paradigm Capital Inc	8	-	14	1.0	1.0	1	Stifel/KBW	6*	-	104	6.5	6.5	1
Jefferies LLC	9	5*	97	2.5	-3.8	1	PI Financial Corp	9	11	11	0.7	0.3	4	BC Partners	6*	-	104	6.5	9.8	1
Piper Sandler & Co	10	5*	86	2.3	-4.0	1	TD Securities Inc	10	8*	10	0.7	0.2	5	Goldman Sachs & Co	6*	-	104	6.5	6.5	1
Industry Total		-	3.797	100.0		6	Industry Total		-	1.443	100.0		49	Industry Total	-		1.865	100.0		5
			٥,. ٥١			•				.,			.0	,			.,550			J



TOP Car	laulan Equity & Equity-Kei	ateu Deais		
Issue Date	Issuer	Proceeds C\$mil	Security Type	Macro Sector
8-May	Shopify Inc	\$2,073.8	Sub Voting Shs	High Technology
2-Mar	GFL Environmental Inc	\$1,898.4	Sub Voting Shs	Energy and Power
15-Sep	Shopify Inc	\$1,500.7	Sub Voting Shs	High Technology
19-Feb	Telus Corp	\$1,495.0	Ord/Common Shs.	High Technology
16-Sep	Nuvei Corp	\$1,060.7	Sub Voting Shs	Consumer Products and Services
15-Sep	Shopify Inc	\$1,054.5	Cvt Senior Nts	High Technology
3-Mar	GFL Environmental Inc	\$1,037.3	Units	Energy and Power
27-May	Air Canada	\$1,027.8	Cvt Senior Nts	Industrials
26-May	Brookfield Renewable Partners	\$688.9	Units	Energy and Power



Canada Capital Markets Criteria

First Nine Months 2020 | Managing Underwriters

If you would like to participate in the submission process, receive quarterly press releases, or have questions about our full league table criteria please contact:

Gavin Penny Tel: +416 686 3922 gavin.penny@refinitiv.com

Salvatore Reres Tel: +646 223 8455 salvatore.reres@refinitiv.com All current data and previous year's data is as of 12pm EST on Friday, October 2nd, 2020. For all transactions full credit is given to the lead bookrunner, equal if joint books. In cases of underwriter consolidation, credit is given to the surviving/parent firm. All league tables are based on deal proceeds (total issue amount multiplied by the issue price) unless otherwise stated. All league tables will be shown in Canadian dollars. Purely Private transactions will be eligible for league table credit only if Refinitiv receives an Offering Memorandum from an agent on the transaction.

Best-efforts offerings will be eligible for Canadian league table inclusion but excluded from the global league table rankings. Self-Led transactions will not receive Canadian league table credit. When disclosed in a prospectus or offering memorandum, bookrunners identified as 'passive' will not be eligible for league table credit. Only 'active' bookrunners will receive standard league table credit. For government bonds, Refinitiv offers two league tables: (1) Government bond league (CC4) table will rank dealers based on full credit to lead manager (equal if joint). (2) Government bond league (CC4a) table will rank dealers based on underwriting amount or on a 'true economic' basis.

Database coverage includes domestic and international placements of equity offerings in addition to domestic and international equity-related transactions. This includes IPOs, follow-on offerings, PIPES, accelerated bookbuilds and block trades (with certain restrictions) and convertible bonds. Corporate structured products are included in the Canadian Equity & Equity-related league tables (CA1, CA2, CA3, and CA4). Retail structured products, while excluded from these tables, are included in the Retail Structured Products league table (CA5). Canadian equity, equity-related league tables are based on nation of incorporation. All league tables are based on deal proceeds (total issue amount or number of shares multiplied by the issue price) unless otherwise stated. Full credit is given to the bookrunner, equal if joint books. In cases of underwriter consolidation, credit is given to the surviving/parent firm. Convertible Bonds with a minimum life of less than 360 days are excluded. Minimum life defined as the difference between the settlement date and the earliest maturity date or first call/put option. Offerings of preferred shares are tracked and included in the CA6 (Canada Preferred Securities) league table.

While Refinitiv has used reasonable endeavors to ensure that the information provided in this document is accurate and up to date as at the time of issue, neither Refinitiv nor its third party content providers shall be liable for any errors, inaccuracies or delays in the information, nor for any actions taken in reliance thereon, nor does it endorse any views or opinions of any third party content provider. Refinitiv disclaims all warranties, express or implied, as to the accuracy or completeness of any of the content provided, or as to the fitness of the content for any purpose to the extent permitted by law. The content herein is not appropriate for the purposes of making a decision to carry out a transaction or trade and does not provide any form of advice (investment, tax, legal) amounting to investment advice, nor make any recommendations or solicitations regarding particular financial instruments, investments or products, including the buying or selling of securities. Refinitiv has not undertaken any liability or obligation relating to the purchase or sale of securities for or by any person in connection with this document.

© 2020 Refinitiv. All rights reserved.

