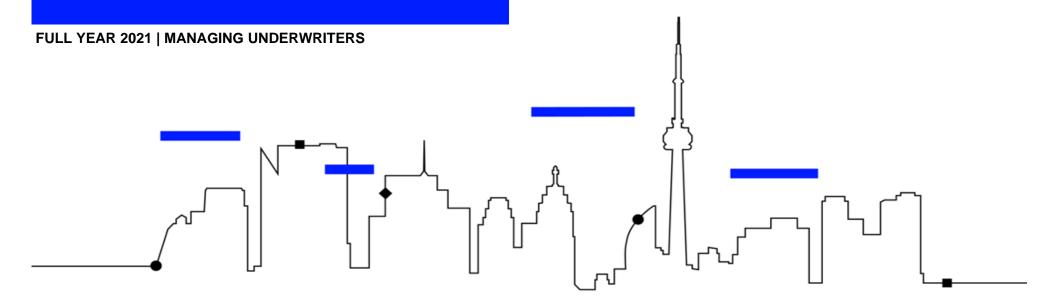
## Canada Capital Markets Review





### **Canada Capital Markets Review**

Full Year 2021 | Managing Underwriters

#### **Global Deals Intelligence**

#### **Canadian Debt Capital Markets**

Canadian DCM issuance (excluding self-funded deals) totaled C\$236.1 billion in the full 2021 calendar year, down by 12% from 2020. Canadian domestic corporate debt issuance increased by 13% from last year, while Canadian government issuance fell by 30% over the same period. The number of debt issuances also dropped, with 502 issuances in the year, down 8% from 545 deals completed in the 2020 year.

Governments and agencies held a 52% market share of issuance last year, while Financials and Energy & Power held second and third place market shares, with 27% and 8% of market activity respectively.

The largest corporate debt issuances from January to December were completed by Air Canada with C\$3.5 billion, NorthWest Redwater Partnership with C\$2.6 billion, and Canadian Pacific Rail with C\$2.2 billion.

First place rankings last year were spread among three banks, including RBC, which placed first in Canadian All Debt (Including & Excluding Self-Funded), and Canadian Domestic Corporate Debt rankings (Including & Excluding Self-Funded). National Bank ranked first in the Domestic Government Debt rankings (Full Credit & True Economics), while Bank of America Securities ranked first in Canadian Cross Border transactions.

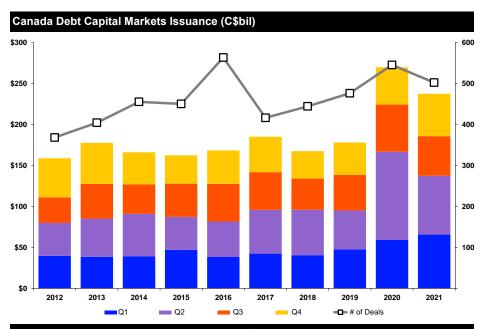
#### **Canadian Equity Capital Markets**

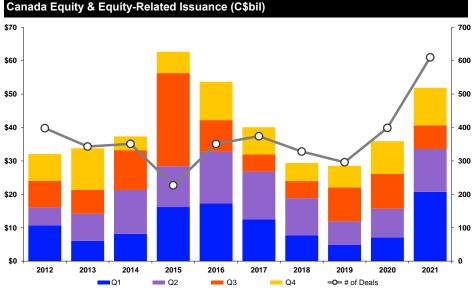
Canadian Equity & Equity-Related issuance (excluding self-led issuance) totaled C\$52.2 billion last year, which saw the greatest proceeds in Canadian equity markets since 2015. The period saw a strong 45% growth in equity issuance year-over-year, while proceeds quarter-over-quarter increased by 60%. With 616 issuances from January to December, the number of transactions set a record for the most Canadian deals in a year since 2010. Canada secondary offerings took off at a rapid pace as well, with year-over-year growth of 44%.

Canadian Initial Public Offerings soared to C\$9.0 billion in 51 deals in 2020, up 44% over last year in dollar terms, and up a whopping 705% quarter-over-quarter.

The High Technology sector posted overall equity proceeds of C\$10.1 billion last year, representing a 19% market share. Energy & Power and Materials followed, each with 14% shares of the market respectively.

Leading most of the Canadian league tables last year was BMO, which ranked first in Canada Equity & Equity-Related, Canada Common Stocks & Trusts, Canada Secondary Offerings, Canada Preferred Securities, and Canadian Initial Public Offerings, while Investec led in Retail Structured Products.



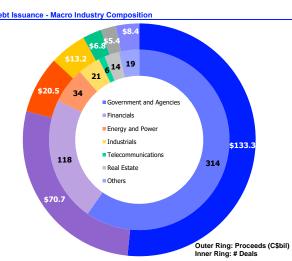




# Canadian Debt Capital Markets Review Full Year 2021 | Managing Underwriters

		YoY	Change (\$)	-12% Q	oQ Change (\$)	7%	Canadian Domestic Corporate Debt Ex. Self-Funded (CC3)		YoY	Change (\$)	13% Qo	Q Change (\$)	30%	Canadian Domestic Governm Full Credit (CC4)	ent Debt	t YoY	Change (\$)	-30% C	loQ Change (\$)	-11%
Bookrunner	Rank 2021	Rank 2020	Proceeds C\$mil	Market Share	Mkt. Sh. Chg	of Deals	Bookrunner	Rank 2021		Proceeds C\$mil	Market Share	Mkt. Sh. Cha	# of Deals	Bookrunner	Rank 2021	Rank 2020		Market Share		# of Dea
RBC Capital Markets	1	1	48.909.1	20.7	-0.7	170	RBC Capital Markets	1	1	18.835.3	22.4	-1.8	93	National Bank of Canada Fin'l	1	1	38,924.1	30.2		1
National Bank of Canada Fin'l	2	2	44,307,1	18.8	-0.6	209	Scotiabank	2	3	16.437.9	19.6	2.4	82	RBC Capital Markets	2	2	24,364.4	18.9	-1.2	
Scotiabank	3	4	35,979.2	15.2	1.8	127	CIBC World Markets Inc	3	2	14.682.8	17.5	-0.1	87	CIBC World Markets Inc	3	5	18,312.8	14.2	2.2	
CIBC World Markets Inc	4	5	35,201,6	14.9	1.7	176	TD Securities Inc	4	4	11.893.7	14.2	-2.9	67	TD Securities Inc	4	3	16,788,3	13.0	-0.6	
TD Securities Inc	5	3	34.357.9	14.6	0.0	121	BMO Capital Markets	5	5	10.215.0	12.2	-1.7	69	Scotiabank	5	6	16.175.2	12.5	1.0	
BMO Capital Markets	6	6	28,117,4	11.9	-1.0	120	National Bank of Canada Fin'l	6	6	4,723.4	5.6	-0.1	37	BMO Capital Markets	6	4	14,334.9	11.1	-1.4	
BofA Securities Inc	7	8	3,219,9	1.4	0.6	16	BofA Securities Inc	7	8	1.758.1	2.1	1.3	9	HSBC Holdings PLC	7	10	124.6	0.1	0.0	
HSBC Holdings PLC	8	10	1.065.1	0.5	0.1	9	Desjardins Capital Markets	8	7	787.5	0.9	-0.7	5	3						
Desjardins Capital Markets	9	7	938.8	0.4	-1.9	7	HSBC Holdings PLC	9	9	716.6	0.9	0.2	6							
Goldman Sachs & Co	10	-	691.6	0.3	0.3	2	Goldman Sachs & Co	10	-	691.6	0.8	0.8	2							
Industry Total			236.097.2	100.0		502	Industry Total			83.931.3	100.0		159	Industry Total			129.024.4	100.0		3.
							Self-Funded (CC3a)			Change (\$)	.,,	Q Change (\$)	8%	True Economics (CC4a)			•			-117
Booksupper	Rank		Proceeds	Market	Mkt.	t of Doolo		Rank		Proceeds	Market	Mkt.			Rank	Rank	11006643	Market		-11%
Bookrunner RBC Capital Markets	2021	Rank 2020	C\$mil	Share	Sh. Chg		Bookrunner	Rank 2021		Proceeds C\$mil	Market Share	Mkt. Sh. Chg	# of Deals	Manager	Rank 2021	Rank 2020	C\$mil	Share	Sh. Chg	# of De
Bookrunner RBC Capital Markets National Bank of Canada Fin'l		<b>2020</b> 1	C\$mil 54,393.9	Share 21.1	<b>Sh. Chg</b> -1.0	178				Proceeds C\$mil 24,320.0	Market Share 23.4	Mkt. Sh. Chg	# of Deals 101	Manager National Bank of Canada Fin'l		<b>2020</b>	C\$mil 18,411.0	Share 14.3	<b>Sh. Chg</b> 0.8	# <b>of De</b>
RBC Capital Markets	<b>2021</b>		54,393.9 46,557.1	21.1 18.0	<b>Sh. Chg</b> -1.0 0.3	178 212	Bookrunner RBC Capital Markets		<b>2020</b> 1	Proceeds C\$mil 24,320.0 21,483.6	Market Share 23.4 20.6	Mkt. Sh. Chg : -2.5 3.1	# of Deals	Manager	<b>2021</b> 1		18,411.0 17,533.7	14.3 13.6	0.8 0.4	# of De 2
RBC Capital Markets National Bank of Canada Fin'l	2021 1 2	2020 1 2	54,393.9 46,557.1 41,024.8	21.1 18.0 15.9	<b>Sh. Chg</b> -1.0	178	Bookrunner RBC Capital Markets Scotiabank	2021 1 2	2020 1 3	Proceeds C\$mil 24,320.0 21,483.6 16,393.7	Market Share 23.4	Mkt. Sh. Chg	# <b>of Deals</b> 101 89	Manager National Bank of Canada Fin'l RBC Capital Markets	2021 1 2	<b>2020</b>	C\$mil 18,411.0 17,533.7 16,367.0	14.3 13.6 12.7	0.8 0.4 0.6	# of De 2 1 2
RBC Capital Markets National Bank of Canada Fin'l Scotiabank	2021 1 2	2020 1 2 4	54,393.9 46,557.1 41,024.8 38,857.9	21.1 18.0	-1.0 0.3 2.2 -0.4	178 212 134	Bookrunner RBC Capital Markets Scotiabank TD Securities Inc	2021 1 2	2020 1 3	Proceeds C\$mil 24,320.0 21,483.6 16,393.7 15,009.9	Market Share 23.4 20.6 15.7	Mkt. Sh. Chg = -2.5 3.1 -3.4	# of Deals 101 89 70	Manager National Bank of Canada Fin¹l RBC Capital Markets CIBC World Markets Inc TD Securities Inc	2021 1 2	2020 1 2 4	18,411.0 17,533.7 16,367.0 15,829.4	Share 14.3 13.6 12.7 12.3	0.8 0.4	# of De 2 1 2
RBC Capital Markets National Bank of Canada Fin'l Scotiabank TD Securities Inc	2021 1 2 3 4	2020 1 2 4 3	54,393.9 46,557.1 41,024.8	21.1 18.0 15.9 15.0	-1.0 0.3 2.2	178 212 134 124	Bookrunner RBC Capital Markets Scotiabank TD Securities Inc CIBC World Markets Inc	2021 1 2	2020 1 3	Proceeds C\$mil 24,320.0 21,483.6 16,393.7	Market Share 23.4 20.6 15.7 14.4	Mkt. Sh. Chg = -2.5 3.1 -3.4 -0.4	# <b>of Deals</b> 101 89 70 89	Manager National Bank of Canada Fin'l RBC Capital Markets CIBC World Markets Inc	2021 1 2 3 4	2020 1 2 4 3	C\$mil 18,411.0 17,533.7 16,367.0	14.3 13.6 12.7	Sh. Chg 0.8 0.4 0.6 -0.6	# of De 2 1 2 1
RBC Capital Markets National Bank of Canada Fin'l Scotiabank TD Securities Inc CIBC World Markets Inc	2021 1 2 3 4 5	2020 1 2 4 3 6	54,393.9 46,557.1 41,024.8 38,857.9 35,528.7	21.1 18.0 15.9 15.0 13.8	-1.0 0.3 2.2 -0.4 1.2	178 212 134 124 178	Bookrunner RBC Capital Markets Scotiabank TD Securities Inc CIBC World Markets Inc BMO Capital Markets	2021 1 2	2020 1 3	Proceeds C\$mil 24,320.0 21,483.6 16,393.7 15,009.9 11,965.0	Market Share 23.4 20.6 15.7 14.4 11.5	Mkt. Sh. Chg = -2.5 3.1 -3.4 -0.4 -2.8	# of Deals 101 89 70 89 71	Manager National Bank of Canada Fin'l RBC Capital Markets CIBC World Markets Inc TD Securities Inc BMO Capital Markets	2021 1 2 3 4	2020 1 2 4 3 6	18,411.0 17,533.7 16,367.0 15,829.4 15,725.3	Share 14.3 13.6 12.7 12.3 12.2	0.8 0.4 0.6 -0.6 0.8	# of De 2 1 2 1 1
RBC Capital Markets National Bank of Canada Fin'l Scotiabank TD Securities Inc CIBC World Markets Inc BMO Capital Markets	2021 1 2 3 4 5 6	2020 1 2 4 3 6 5	54,393.9 46,557.1 41,024.8 38,857.9 35,528.7 29,867.4	21.1 18.0 15.9 15.0 13.8 11.6	-1.0 0.3 2.2 -0.4 1.2 -1.4	178 212 134 124 178 122	Bookrunner RBC Capital Markets Scotiabank TD Securities Inc CIBC World Markets Inc BMO Capital Markets National Bank of Canada Fin'l	2021 1 2	2020 1 3	Proceeds C\$mil 24,320.0 21,483.6 16,393.7 15,009.9 11,965.0 6,973.4	Market Share 23.4 20.6 15.7 14.4 11.5 6.7	Mkt. Sh. Chg = -2.5 3.1 -3.4 -0.4 -2.8 2.0	# of Deals 101 89 70 89 71 40	Menagga National Bank of Canada Fin'l RBC Capital Markets CIBC World Markets Inc TD Securities Inc BMC Capital Markets Scotlabank	2021 1 2 3 4 5 6	2020 1 2 4 3 6	18,411.0 17,533.7 16,367.0 15,829.4 15,725.3 15,057.9	Share 14.3 13.6 12.7 12.3 12.2 11.7	Sh. Chg 0.8 0.4 0.6 -0.6 0.8 -0.1	# of De 2 1 1 2 1 1 1 1 1 1 1
RBC Capital Markets National Bank of Canada Fin'l Scotiabank TD Securities Inc CIBC World Markets Inc BMO Capital Markets BofA Securities Inc	2021 1 2 3 4 5 6 7	2020 1 2 4 3 6 5	54,393.9 46,557.1 41,024.8 38,857.9 35,528.7 29,867.4 3,824.1	Share 21.1 18.0 15.9 15.0 13.8 11.6	sh. Chg -1.0 0.3 2.2 -0.4 1.2 -1.4 0.8	178 212 134 124 178 122	Bookrunner RBC Capital Markets Scotiabank TD Securities Inc CIBC World Markets Inc BMO Capital Markets National Bank of Canada Fin'l BofA Securities Inc	2021 1 2	2020 1 3	Proceeds C\$mil 24,320.0 21,483.6 16,393.7 15,009.9 11,965.0 6,973.4 2,024.8	Market Share 23.4 20.6 15.7 14.4 11.5 6.7	Mkt. Sh. Chg = -2.5 3.1 -3.4 -0.4 -2.8 2.0 1.3	# of Deals 101 89 70 89 71 40	Manager National Bank of Canada Fin'l RBC Capital Markets CIBC World Markets Inc TD Securities Inc BMO Capital Markets Scotiabank Desjardins Capital Markets	2021 1 2 3 4 5 6 7	2020 1 2 4 3 6 5 7	18,411.0 17,533.7 16,367.0 15,829.4 15,725.3 15,057.9 9,555.6	Share 14.3 13.6 12.7 12.3 12.2 11.7 7.4	Sh. Chg 0.8 0.4 0.6 -0.6 0.8 -0.1 -0.5	
RBC Capital Markets National Bank of Canada Fin'l Scotiabank TD Securities Inc CIBC World Markets Inc BMO Capital Markets BofA Securities Inc Goldman Sachs & Co	2021 1 2 3 4 5 6 7 8	2020 1 2 4 3 6 5 9	C\$mil 54,393.9 46,557.1 41,024.8 38,857.9 35,528.7 29,867.4 3,824.1 1,629.2	21.1 18.0 15.9 15.0 13.8 11.6 1.5	Sh. Chg -1.0 0.3 2.2 -0.4 1.2 -1.4 0.8 0.6	178 212 134 124 178 122 19 6	Booktunner RBC Capital Markets Scotiabank TD Securities Inc CIBC World Markets Inc BMO Capital Markets National Bank of Canada Fin'l BofA Securities Inc Desjardins Capital Markets	2021 1 2 3 4 5 6 7 8	2020 1 3 2 4 5 6 8 7	Proceeds C\$mil 24,320.0 21,483.6 16,393.7 15,009.9 11,965.0 6,973.4 2,024.8 1,253.4	Market Share 23.4 20.6 15.7 14.4 11.5 6.7 1.9	Mkt. Sh. Chg = -2.5 3.1 -3.4 -0.4 -2.8 2.0 1.3 -0.1	# of Deals 101 89 70 89 71 40 10 8	Manager National Bank of Canada Fin¹l RBC Capital Markets CIBC World Markets Inc TD Securities Inc BMO Capital Markets Scotiabank Desjardins Capital Markets Casgrain & Companie Ltee	2021 1 2 3 4 5 6 7 8	2020 1 2 4 3 6 5 7 8	18,411.0 17,533.7 16,367.0 15,829.4 15,725.3 15,057.9 9,555.6 6,183.1	Share 14.3 13.6 12.7 12.3 12.2 11.7 7.4 4.8	Sh. Chg 0.8 0.4 0.6 -0.6 0.8 -0.1 -0.5 -0.1	# of De 2 1 2 1 1 1 1 1
RBC Capital Markets Vational Bank of Canada Fin'l Scotlabank ID Securities Inc CIBC World Markets Inc SMO Capital Markets BofA Securities Inc Goldman Sachs & Co Desjardins Capital Markets	2021 1 2 3 4 5 6 7 8 9	2020 1 2 4 3 6 5 9	C\$mil 54,393.9 46,557.1 41,024.8 38,857.9 35,528.7 29,867.4 3,824.1 1,629.2 1,404.8	Share 21.1 18.0 15.9 15.0 13.8 11.6 1.5 0.6 0.5	-1.0 0.3 2.2 -0.4 1.2 -1.4 0.8 0.6 -1.6	178 212 134 124 178 122 19 6	Booktunner RBC Capital Markets Scotiabank TD Securities Inc CIBC World Markets Inc BMO Capital Markets National Bank of Canada Fin'l BofA Securities Inc Desjardins Capital Markets HSBC Holdings PLC	2021 1 2 3 4 5 6 7 8 9	2020 1 3 2 4 5 6 8 7	Proceeds C\$mil 24,320.0 21,483.6 16,393.7 15,009.9 11,965.0 6,973.4 2,024.8 1,253.4 716.6	Market Share 23.4 20.6 15.7 14.4 11.5 6.7 1.9 1.2	Mkt. Sh. Chg = -2.5 3.1 -3.4 -0.4 -2.8 2.0 1.3 -0.1 0.2	# of Deals 101 89 70 89 71 40 10 8	Manages National Bank of Canada Fin'l RBC Capital Markets CIBC World Markets Inc TD Securities Inc BMO Capital Markets Scotiabank Desjardins Capital Markets Casgrain & Companie Ltee Laurentian Bank of Canada	2021 1 2 3 4 5 6 7 8 9	2020 1 2 4 3 6 5 7 8	18,411.0 17,533.7 16,367.0 15,829.4 15,725.3 15,057.9 9,555.6 6,183.1 5,411.3	Share 14.3 13.6 12.7 12.3 12.2 11.7 7.4 4.8 4.2	Sh. Chg 0.8 0.4 0.6 -0.6 0.8 -0.1 -0.5 -0.1 -0.3	# of De

Canadian Cross Border Excluding Self-Funded (CC5)		YoY	Change (\$)	1% Q	oQ Change (\$)	-33%
Bookrunner	Rank 2021	Rank 2020	Proceeds C\$mil	Market Share	Mkt. Sh. Chg	# of Deals
BofA Securities Inc	1	4	17,939.3	10.2	1.8	53
RBC Capital Markets	2	1	15,735.8	9.0	-1.7	58
TD Securities Inc	3	3	14,458.1	8.3	-0.3	51
JP Morgan	4	2	14,248.8	8.1	-1.8	51
Citi	5	7	11,479.5	6.6	1.8	35
BMO Capital Markets	6	6	10,972.3	6.3	0.8	40
Goldman Sachs & Co	7	8	10,264.4	5.9	1.1	25
Barclays	8	5	10,164.4	5.8	-1.8	40
HSBC Holdings PLC	9	9	8,391.6	4.8	0.4	24
Morgan Stanley	10	14	7,242.2	4.1	0.9	22
Scotiabank	11	12	6,485.5	3.7	-0.1	27
Deutsche Bank	12	13	6,123.2	3.5	0.3	21
Wells Fargo & Co	13	11	5,078.2	2.9	-1.0	20
BNP Paribas SA	14	10	3,785.5	2.2	-1.8	16
Credit Suisse	15	15	3,774.8	2.2	-0.3	15
CIBC World Markets Inc	16	16	3,326.7	1.9	0.0	21
Mizuho Financial Group	17	22	2,088.0	1.2	0.4	4
National Bank of Canada Fin'l	18	17	1,986.4	1.1	-0.2	15
NatWest Markets	19	20	1,934.1	1.1	0.2	6
Mitsubishi UFJ Financial Group	20	19	1,841.8	1.1	0.0	13
Industry Total			175,235.5	100.0		171

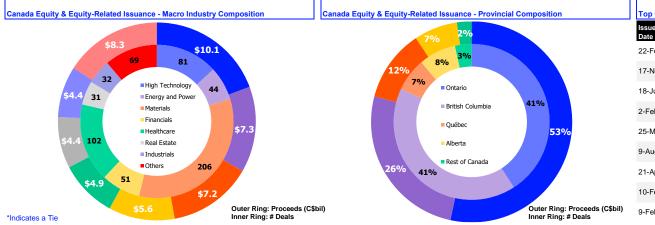


Includin	g Self-Funded			
Issue Date	Issuer	Proceeds C\$mil	Maturity	Macro Sector
27-Jul	Air Canada	\$3,512.0	2029	Industrials
28-Jun	NorthWest Redwater Partnership	\$2,594.5	2031	Energy and Power
17-Nov	Canadian Pacific Railway Corp	\$2,199.9	2028	Industrials
4-Oct	Calgary Airport Authority	\$2,075.0	2031	Industrials
8-Dec	Rogers Communications Inc	\$2,000.0	2081	Telecommunications
11-Feb	Manulife Financial Corp	\$2,000.0	2081	Financials
16-Nov	Sun Life Financial Inc	\$1,999.6	2033	Financials
3-Dec	Daimler Trucks Fin Canada Inc	\$1,999.6	2033	Financials
6-Oct	Royal Bank Of Canada	\$1,749.6	2031	Financials
12-Mar	Bell Canada Inc	\$1,547.4	2031	Financials



## Canadian Equity Capital Markets Review Full Year 2021 | Managing Underwriters

Canada Equity & Equity-Relate Ex. Self-Led (CA1a)	ed	YoY	Change (\$)	45% Qoo	Q Change (\$)	60%	Canada Common Stock & Tru Ex. Self-Led (CA2a)	sts	YoY	Change (\$)	44% Qoo	Q Change (\$)	36%	Canada Secondary Offerings Ex. Self-Led (CA4a)		YoY C	nange (\$)	44% QoC	Change (\$)	2%
Bookrunner	Rank 2021	Rank 2020	Proceeds C\$mil	Market Share	Mkt. Sh. Chg	# of Deals	Bookrunner	Rank 2021	Rank 2020	Proceeds C\$mil	Market Share	Mkt. Sh. Chg #	of Deals	Bookrunner	Rank 2021	Rank 2020	Proceeds C\$mil	Market Share	Mkt. Sh. Chg	# of Deal
BMO Capital Markets	1	1	6,723.3	12.9	1.4	79	BMO Capital Markets	1	1	5,463.6	11.7	-0.2	71	BMO Capital Markets	1	1	4,331.7	11.5	0.8	5
Canaccord Genuity Grp Inc	2	6	4,840.0	9.3	2.7	132	Canaccord Genuity Grp Inc	2	3	4,564.0	9.8	2.6	128	Canaccord Genuity Grp Inc	2	3	4,188.6	11.1	3.0	11
Scotiabank	3	3	4,164.5	8.0	-0.1	52	RBC Capital Markets	3	8	3,926.8	8.4	2.7	50	RBC Capital Markets	3	9	2,945.3	7.8	4.0	3
RBC Capital Markets	4	9	4,087.3	7.8	2.7	54	Scotiabank	4	2	3,908.3	8.4	0.7	48	Scotiabank	4	7	2,870.2	7.6	1.3	3
TD Securities Inc	5	5	3,937.7	7.5	0.9	43	TD Securities Inc	5	6	3,747.6	8.0	1.7	37	TD Securities Inc	5	4	2,792.0	7.4	-0.2	2
CIBC World Markets Inc	6	8	3,566.2	6.8	1.1	45	CIBC World Markets Inc	6	7	3,168.3	6.8	0.6	38	CIBC World Markets Inc	6	5	2,284.0	6.1	-1.5	2
Morgan Stanley	7	14	2,978.8	5.7	3.6	13	Morgan Stanley	7	13	2,620.6	5.6	3.3	12	Morgan Stanley	7	14	2,195.3	5.8	3.7	1
National Bank of Canada Fin'l	8	11	2,672.4	5.1	1.6	47	National Bank of Canada Fin'l	8	11	2,232.9	4.8	1.2	36	National Bank of Canada Fin'l	8	8	1,820.9	4.8	0.5	2
Barclays	9	13	2,021.3	3.9	1.6	9	Barclays	9	14	2,021.3	4.3	2.0	9	Goldman Sachs & Co	9	13	1,430.2	3.8	1.1	
Goldman Sachs & Co	10	7	1,631.5	3.1	-2.9	10	Goldman Sachs & Co	10	9	1,631.5	3.5	-1.6	10	Credit Suisse	10	6	1,306.1	3.5	-3.1	
JP Morgan	11	10	1,553.5	3.0	-1.6	9	Credit Suisse	11	5	1,446.1	3.1	-3.6	8	Barclays	11	12	1,302.5	3.5	0.7	
Credit Suisse	12	4	1,446.1	2.8	-4.2	8	Stifel/KBW	12	15	1,129.4	2.4	0.4	42	Stifel/KBW	12	16	1,041.8	2.8	0.9	4
Stifel/KBW	13	15	1,313.3	2.5	0.6	48	JP Morgan	13	10	946.4	2.0	-2.1	7	Citi	13	2	781.5	2.1	-6.6	
Citi	14	2	1,094.6	2.1	-6.4	3		14	4	781.5	1.7	-5.3	2	JP Morgan	14	11	637.8	1.7	-1.1	
Ravmond James Financial Inc	15	18	605.7	1.2	-0.2	27	HC Wainwright & Co Inc	15	-	587.1	1.3	1.3	14	Cormark Securities Inc	15	10	577.0	1.5	-1.6	4
ndustry Total			52,219.4	100.0		616	Industry Total			46,766.5	100.0		578	Industry Total			37,748.5	100.0		52
Canada Initial Public Offerings Ex. Self-Led (CA3a)	3	YoY	Change (\$)	44% Qo	Q Change (\$)	705%	Canada Retail Structured Pro- Self-Led (CA5a)	ducts Ex	K. YoY	Change (\$)	<b>62</b> % Qoo	Q Change (\$)	-53%	Canada Preferred Securities Ex. Self-Led (CA6a)		YoY C	nange (\$) 1	95% QoC	Change (\$)	121%
Bookrunner	Rank 2021	Rank 2020	Proceeds C\$mil	Market Share	Mkt. Sh. Chg	# of Deals	Bookrunner	Rank 2021	Rank 2020	Proceeds C\$mil	Market Share	Mkt. Sh. Chg #	f of Deals	Bookrunner	Rank 2021	Rank 2020	Proceeds C\$mil	Market Share	Mkt. Sh. Chg	# of Deal
BMO Capital Markets	1	1	1,131.9	12.6	-4.2	12	Investec	1	-	967.2	22.3	22.3	2	BMO Capital Markets	1	5*	541.8	18.8	10.1	
Scotiabank	2	4	1,038.1	11.5	-2.1	12	CIBC World Markets Inc	2	2	850.4	19.6	-7.8	48	Wells Fargo & Co	2*	2*	408.8	14.2	0.5	
RBC Capital Markets	3	3	981.5	10.9	-2.7	13	RBC Capital Markets	3	3	502.8	11.6	-3.1	39	Morgan Stanley	2*	9	408.8	14.2	0.5	
TD Securities Inc	4	17	955.7	10.6	10.0	9	National Bank of Canada Fin'l	4	4	412.1	9.5	2.2	39	JP Morgan	2*	2*	408.8	14.2	6.7	
CIBC World Markets Inc	5	-	884.3	9.8	9.8	9	Eight Capital	5	-	327.6	7.5	7.5	1	RBC Capital Markets	5	1	334.0	11.6	-12.7	
Barclays	6	-	718.8	8.0	8.0	4	Scotiabank	6	7	261.8	6.0	2.2	38	Scotiabank	6	5*	283.5	9.8	0.5	
BofA Securities Inc	7	-	494.1	5.5	5.5	4	Echelon Wealth Partners	7	5	238.6	5.5	-1.2	9	TD Securities Inc	7*	5*	213.5	7.4	0.1	
Morgan Stanley	8	8*	425.2	4.7	1.8	2	Canaccord Genuity Grp Inc	8	1	236.3	5.4	-24.4	15	CIBC World Markets Inc	7*	5*	213.5	7.4	-1.4	
National Bank of Canada Fin'l	9	19	412.0	4.6	4.0	8	INFOR Financial	9		90.0	2.1	2.1	1	BofA Securities Inc	9	2*	50.5	1.8	-10.9	
Canaccord Genuity Grp Inc	10	7	375.3	4.2	1.0	13	Stifel/KBW	10	6	63.2	1.5	-2.6	1	National Bank of Canada Fin'l	10	10	16.7	0.6	-0.6	
		•	9,018.0	100.0	1.0	51			•	4,347.4	100.0	2.0	68	Industry Total			2,880.0	100.0	0.0	
ndustry Total																				



Top Car	nadian Equity & Equity-R	Related Deals		
Issue Date	Issuer	Proceeds C\$mil	Security Type	Macro Sector
22-Feb	Shopify Inc	\$1,956.7	Sub Voting Shs	High Technology
17-Nov	Definity Financial Corp	\$1,610.0	Ord/Common Shs.	Financials
18-Jun	Algonquin Power & Utilities	\$1,433.1	Units	Energy and Power
2-Feb	TELUS International (Cda) Inc	\$1,359.5	Sub Voting Shs	Consumer Products and Services
25-Mar	Telus Corp	\$1,300.5	Ord/Common Shs.	Telecommunications
9-Aug	Lightspeed Commerce Inc	\$1,035.5	Sub Voting Shs	High Technology
21-Apr	Northland Power Inc	\$990.0	Ord/Common Shs.	Energy and Power
10-Feb	Brookfield Renewable Corp	\$981.0	Sub Voting Shs	Energy and Power
9-Feb	Lightspeed POS Inc	\$858.3	Sub Voting Shs	High Technology



### **Canada Capital Markets Criteria**

Full Year 2021 | Managing Underwriters

If you would like to participate in the submission process, receive quarterly press releases, or have questions about our full league table criteria please contact:

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Salvatore Reres Tel: +646 223 8455 salvatore.reres@refinitiv.com All current data and previous year's data is as of 12pm EST on Wednesday, January 25th, 2022. For all transactions full credit is given to the lead bookrunner, equal if joint books. In cases of underwriter consolidation, credit is given to the surviving/parent firm. All league tables are based on deal proceeds (total issue amount multiplied by the issue price) unless otherwise stated. All league tables will be shown in Canadian dollars. Purely Private transactions will be eligible for league table credit only if Refinitiv receives an Offering Memorandum from an agent on the transaction.

Best-efforts offerings will be eligible for Canadian league table inclusion but excluded from the global league table rankings. Self-Led transactions will not receive Canadian league table credit. When disclosed in a prospectus or offering memorandum, bookrunners identified as 'passive' will not be eligible for league table credit. Only 'active' bookrunners will receive standard league table credit. For government bonds, Refinitiv offers two league tables: (1) Government bond league (CC4) table will rank dealers based on full credit to lead manager (equal if joint). (2) Government bond league (CC4a) table will rank dealers based on underwriting amount or on a 'true economic' basis.

Database coverage includes domestic and international placements of equity offerings in addition to domestic and international equity-related transactions. This includes IPOs, follow-on offerings, PIPES, accelerated bookbuilds and block trades (with certain restrictions) and convertible bonds. Corporate structured products are included in the Canadian Equity & Equity-related league tables (CA1, CA2, CA3, and CA4). Retail structured products, while excluded from these tables, are included in the Retail Structured Products league table (CA5). Canadian equity, equity-related league tables are based on nation of incorporation. All league tables are based on deal proceeds (total issue amount or number of shares multiplied by the issue price) unless otherwise stated. Full credit is given to the bookrunner, equal if joint books. In cases of underwriter consolidation, credit is given to the surviving/parent firm. Convertible Bonds with a minimum life of less than 360 days are excluded. Minimum life defined as the difference between the settlement date and the earliest maturity date or first call/put option. Offerings of preferred shares are tracked and included in the CA6 (Canada Preferred Securities) league table.

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